

#### SALMONES CAMANCHACA S.A. AND SUBSIDIARY

Interim consolidated financial statements

As of June 30, 2018

#### **CONTENTS**

Interim consolidated classified statements of financial position Interim consolidated statements of changes in equity Interim consolidated statements of net income by function Interim consolidated statements of comprehensive income Interim consolidated statements of cash flows, direct method Notes to the interim consolidated financial statements

ThUS\$ - Thousands of United States dollars

UF - Unidades de fomento (a Chilean peso based inflation indexed currency unit)

ThCh\$ - Thousands of Chilean pesos



# REPORT OF INDEPENDENT AUDITORS (Free translation from the original in Spanish)

Santiago, August 20, 2018

To the Board of Directors and Shareholders of Salmones Camanchaca S.A.

We have reviewed the accompanying interim consolidated statement of financial position of Salmones Camanchaca S.A. and its subsidiaries as of June 30, 2018, and the related interim consolidated statements of income by function and interim consolidated statement of comprehensive income for the six and three-month periods ended June 30, 2018 and the related interim consolidated statement of cash flow and interim consolidated statement of changes in equity for the six-month period then ended.

Management's responsibility for the consolidated interim financial statements

Management is responsible for the preparation and fair presentation of the interim financial information in accordance with IAS 34 "Interim Financial Reporting" of the International Financial Reporting Standards (IFRS). This responsibility includes the design, implementation and maintenance of internal control sufficient to provide a reasonable basis for the preparation and fair presentation of the interim financial information in accordance with the applicable framework for the preparation and presentation of financial information.

#### Auditor's responsibilities

Our responsibility is to perform our review in accordance with the Chilean auditing standards applicable for the review of interim financial information. A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards in Chile, the objective of which is the expression of an opinion regarding the financial information taken as a whole. Accordingly, we do not express such an opinion.

#### Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying consolidated interim financial information, for them to be in conformity with IAS 34 "Interim Financial Reporting" of the International Financial Reporting Standards.



Santiago, August 20, 2018 Salmones Camanchaca S.A.

#### Other matters

On March 19, 2018 we issued an unqualified opinion on the consolidated financial statements as of December 31, 2017 and 2016 of Salmones Camanchaca S.A. and its subsidiaries, which includes the statement of financial position as of December 31, 2017 as presented in the accompanying consolidated interim financial statements, and corresponding notes.

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RUT.: 9.473.234-4

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# SALMONES CAMANCHACA S.A. AND SUBSIDIARY INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS OF JUNE 30, 2018 (UNAUDITED) AND DECEMBER 31, 2017 (AUDITED)

Assets	Note	As of June 30, 2018 ThUS\$	As of December 31, 2017 ThUS\$
Current assets			
Cash and cash equivalents	7	16,261	846
Other financial assets, current		29	31
Other non-financial assets, current	12	5,433	7,041
Trade and other receivables, current	8	17,825	28,196
Related party receivables, current	9	25,435	25,585
Inventory	10	29,071	38,170
Biological assets, current	11-35	111,432	97,522
Current tax assets	14	2,236	1,584
Total current assets		207,722	198,975
Non-current assets			
Other financial assets, non-current		27	27
Other non-financial assets, non-current	12	112	260
Rights receivable, non-current	14	5,434	5,520
Equity method investments	13	4,697	5,565
Intangible assets other than goodwill	15	7,083	7,083
Property, plant and equipment	16	85,720	73,646
Biological assets, non-current	11-35	20,253	14,472
Long-term deferred taxes	17	382	456
Total non-current assets		123,708	107,029
Total assets		331,430	306,004

The accompanying notes 1 to 35 are an integral part of these interim consolidated financial statements.

Note 35 describes the assumptions used to calculate the fair value of biological assets using the model suggested by the Norwegian Financial Supervisory Authority. The effects on the statement of financial position are as follows.

Biological assets within current assets increased by ThUS\$32,062.

# SALMONES CAMANCHACA S.A. AND SUBSIDIARY INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS OF JUNE 30, 2018 (UNAUDITED) AND DECEMBER 31, 2017 (AUDITED)

Liabilities	Note	As of June 30, 2018 ThUS\$	As of December 31, 2017 ThUS\$
Current liabilities		111035	111035
Other financial liabilities, current	18	390	439
Trade and other payables, current	19	57,776	71,729
Related party payables, current	9	2,733	4,198
Current tax liabilities	17	9,252	1,829
Employee benefit provisions, current	20	848	1,020
Total current liabilities		70,999	79,215
Non-current liabilities			
Other financial liabilities, non-current	18	80,000	100,000
Trade and other payables, non-current		43	102
Related party payables, non-current	9	290	4,572
Deferred tax liabilities	17-35	12,483	13,280
Employee benefit provisions, non-current	20	150	157
Total non-current liabilities		92,966	118,111
Equity			
Share capital	21	91,786	73,422
Share premium	21	27,539	-
Retained earnings	21	24,772	11,695
Other reserves	21	23,368	23,561
Total equity		167,465	108,678
Total equity and liabilities		331,430	306,004

The accompanying notes 1 to 35 are an integral part of these interim consolidated financial statements.

Note 35 describes the assumptions used to calculate the fair value of biological assets using the model suggested by the Norwegian Financial Supervisory Authority. The effects on the statement of financial position are as follows.

Deferred tax liabilities increased by ThUS\$8,657.

Retained earnings within equity increased by ThUS\$23,405.

# SALMONES CAMANCHACA S.A. AND SUBSIDIARY INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE SIX MONTHS ENDED JUNE 30, 2018 (UNAUDITED) AND 2017 (UNAUDITED) AND YEAR ENDED DECEMBER 31, 2017 (AUDITED)

Foreign

Total other

Retained

Other

Total equity

Equity attributable

	·	premium	currency conversion reserve	reserves	reserves	earnings (accumulated losses)	to owners of the parent company	
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Opening balance as of January 1, 2017 Changes in equity Comprehensive income	34,843	-	75	-	75	-16,672	18,246	18,246
Net income for the period						5,854	5,854	5,854
Other comprehensive income			1		1		1	1
Closing balance as of June 30, 2017	34,843	-	76	0	76	-10,818	24,101	24,101
	Share capital	Share premium	Foreign currency conversion reserve	Other reserves	Total other reserves	Retained earnings (accumulated losses)	Equity attributable to owners of the parent company	Total equity
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Opening balance as of January 1, 2017	34,843	-	75	-	75	-16,672	18,246	18,246
Capital increase	38,579	-	-	23,471	23,471	-	62,050	62,050
Changes in equity Dividends accrued						-3,354	-3,354	-3,354
Comprehensive income								
Net income for the period			4.5		45	31,721	31,721	31,721
Other comprehensive income  Closing balance as of December 31, 2017	73,422		15 <b>90</b>	23,471	23,561	11,695	15 108,678	15 <b>108,678</b>
Closing balance as of December 31, 2017	,	-	90			,	-	
	Share capital	Share premium on placement	Foreign currency conversion reserve	Other reserves	Total other reserves	Retained earnings (accumulated losses)	Equity attributable to owners of the parent company	Total equity
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Opening balance as of January 1, 2018	73,422		90	23,471	23,561	11,695	108,678	108,678
Capital increase Changes in equity	18,364	27,539	-	-	-	-	45,903	45,903
Dividends accrued						-5,762	-5,762	-5,762
Comprehensive income						-3,762	-3,762	-3,762
Net income for the period						18,839	18,839	18,839
Other comprehensive income			-193		-193	10,000	-193	-193
Closing balance as of June 30, 2018	91,786	27,539	-103	23,471	23,368	24,772	167,465	167,465

The accompanying notes 1 to 35 are an integral part of these interim consolidated financial statements.

Share capital

Share

# SALMONES CAMANCHACA S.A. AND SUBSIDIARY INTERIM CONSOLIDATED STATEMENTS OF NET INCOME BY FUNCTION FOR THE THREE AND SIX MONTH PERIODS ENDED JUNE 30, 2018 AND 2017 (UNAUDITED)

		For the s	ix month	For the th	ree month	
			ded June	period ended June 30,		
	Note	30				
		2018	2017	2018	2017	
		ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Operating revenue	23	155,653	88,130	75,093	36,373	
Cost of sales	10	-115,397	-59,049	-56,348	-27,740	
Gross profit before fair value		40,256	29,081	18,745	8,633	
Gain (loss) on fair value of biological assets	11	46,360	14,544	19,505	4,376	
Fair value adjustment to biological assets harvested and sold	11	-46,864	-25,144	-26,133	-8,706	
Gross profit		39,752	18,481	12,117	4,303	
Administrative expenses	24	-6,467	-5,632	-3,323	-2,541	
Distribution costs	25	-4,551	-2,165	-2,050	-885	
Financial costs	26	-2,370	-1,856	-1,177	-923	
Share of net income (losses) of equity method associates		825	79	508	74	
Exchange differences	27	-1,747	-357	-1,536	-155	
Other gains (losses)	28	85	-196	74	-207	
Financial income		48	36	31	24	
Net income (loss) before tax		25,575	8,390	4,644	-310	
Income tax benefit (expense)	17	-6,736	-2,536	-1,546	-315	
Net income (loss) from continuing operations		18,839	5,854	3,098	-625	
Net income (loss) from discontinued operations						
Net income (loss) for the period		18,839	5,854	3,098	-625	
Net Income (loss) attributable to:						
Net income (loss) attributable to owners of the parent compa		18,839	5,854	3,098	-625	
Net income (loss) for the period		18,839	5,854	3,098	-625	
Earnings (loss) per share						
Basic earnings (loss) per share (US\$/share)	22	0.2854	28.4091	0.0469	-3.0331	
Basic earnings (loss) per share		0.2854	28.4091	0.0469	-3.0331	

The accompanying notes 1 to 35 are an integral part of these interim consolidated financial statements.

Note 35 describes the assumptions used to calculate the fair value of biological assets using the model suggested by the Norwegian Financial Supervisory Authority. The effects in the statement of net income by function are as follows.

Gain (loss) on fair value of biological assets increased by ThUS\$32,062.

Income tax (expense) increased due to a loss of ThUS\$8,657.

Net income for the period increased by ThUS\$23,405.

# SALMONES CAMANCHACA S.A. AND SUBSIDIARY INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE THREE AND SIX MONTH PERIODS ENDED JUNE 30, 2018 AND 2017 (UNAUDITED)

	For the six month period ended June 30,		For the three month period ended June 30,		
			2017	2016	
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Net income (loss) for the period	18,839	5,854	3,098	-625	
Gain (loss) from cash flow hedge	-	-	-	-	
Gain (loss) from foreign currency conversion	-193	1	-298	2	
Other income and expenses charged or credited to equity		-		-	
Total comprehensive income	18,646	5,855	2,800	-623	

The accompanying notes 1 to 35 are an integral part of these interim consolidated financial statements.

# SALMONES CAMANCHACA S.A. AND SUBSIDIARY INTERIM CONSOLIDATED STATEMENTS OF CASH FLOW, DIRECT METHOD FOR THE SIX MONTH PERIODS ENDED JUNE 30, 2018 AND 2017 (UNAUDITED)

	For the six	For the six
	month	month
	period	period
	ended June	ended June
	30, 2018	30, 2017
	ThUS\$	ThUS\$
CASH FLOWS FROM (USED BY) OPERATING ACTIVITIES	•	•
Receipts		
Receipts from sales of goods and services	188,635	112,802
Payments		
Payments to suppliers for goods and services	-158,151	-71,883
Payments to and on behalf of employees	-15,083	-10,706
Dividends paid	-3,354	-
Dividends received	1,500	-
Interest paid	-2,171	-1,773
Interest received	48	36
Income taxes refunded (paid)	-36	-9
Other cash receipts (payments)	21	46
Net cash flows from (used by) operating activities	11,409	28,513
CASH FLOWS FROM (USED BY) FINANCING ACTIVITIES		
Proceeds from issuing shares	45,903	-
Loan repayments	-20,000	-5,159
Payments to related parties	-4,958	-16,752
Net cash flows from (used by) financing activities	20,945	-21,911
CASH FLOWS FROM (USED BY) INVESTING ACTIVITIES		
Proceeds from disposals of property, plant and equipment	277	57
Purchases of property, plant and equipment	-16,639	-5,292
Other cash receipts (payments)	-	-2
Net cash flows from (used by) investing activities	-16,362	-5,237
Net increase in cash & cash equivalents before effect of changes in exchange rates	15,992	1,365
Effects of changes in exchange rates on cash and cash equivalents	-577	-107
NET INCREASE IN CASH AND CASH EQUIVALENTS	15,415	1,258
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	846	1,642
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	16,261	2,900

The accompanying notes 1 to 35 are an integral part of these interim consolidated financial statements.

#### SALMONES CAMANCHACA S.A. AND SUBSIDIARY

#### NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

AS OF JUNE 30, 2018 (UNAUDITED)

#### **NOTE 1 - GENERAL INFORMATION**

Salmones Camanchaca S.A. was constituted as a private limited company when Compañía Pesquera Camanchaca S.A. split on January 1, 2009, in accordance with a public deed dated June 26, 2009 legalized before the Public Notary Mr. Félix Jara Cadot. The purpose of the Company is breeding, producing, marketing and farming salmon and other species or organisms whose normal and most frequent environment is water, including research and development of salmonidae genetics, farming, cultivating, processing, producing and marketing sea-food. An Extraordinary General Shareholders' Meeting held on October 23, 2009 agreed that Salmones Camanchaca S.A. should become a direct subsidiary of Compañía Pesquera Camanchaca S.A. following a reorganization of the salmon business within the Group. Therefore, the latter company increased its share capital. This increase was paid for by all the shareholders in Salmones Camanchaca S.A. contributing all their shares, except one, to Compañía Pesquera Camanchaca S.A. The remaining share belonged to Inmobiliaria Camanchaca Ltda.

An Ordinary General Shareholders' Meeting held on September 14, 2017 agreed to a reorganization where the company acquired all the shares of Fiordo Blanco S.A. and Surproceso S.A., which were owned by the parent company Compañía Pesquera Camanchaca S.A. The value of the capital contribution for these shares was ThUS\$ 38,579. In return, all the rights of Transportes Interpolate Ltda. were transferred to its parent company. This reorganization means that Salmones Camanchaca S.A. will consolidate Fiordo Blanco S.A. as it owns 99.99% of its shares from that day.

An Extraordinary Shareholders' Meeting of Salmones Camanchaca S.A. was held on November 6, 2017. The minutes were legalized in a public deed with the same date at the Santiago Notary of Mr. Felix Jara Cadot and an extract was recorded in the Santiago Trade Register on November 8, 2017 on page 83,700 at number 45,024 for 2017. It was published in the Official Journal on November 9, 2017. The following resolutions were approved at this extraordinary shareholders' meeting:

To increase the number of shares in the company from 546,327 shares to 56,818,008 shares. This increase will take place by replacing each share currently held with 104 new shares.

Furthermore, to increase the share capital from US\$ 73,422,406.08 divided into 56,818,008 equal single series shares with no par value, to US\$ 91,786,390.08 divided into 66,000,000 equal single series shares with no par value, by issuing 9,181,992 shares with no par value, at a price of US\$ 2 per share.

On February 2, 2018, 19,800,000 Company shares, which represent 30% of the Company, were placed through the Santiago Stock Exchange, using a mechanism known as an order book auction. These represent 9,181,992 first issue shares and 10,618,008 second issue shares, at a price of Ch\$ 3,268 per share, and these are now traded on the Santiago, Chile and the Oslo, Norway Stock Exchanges.

The Company is a major market player in the salmon farming business. The principal characteristic of Salmones Camanchaca is its fully integrated value chain, including the genetic development of breeders and all the facilities required to produce fry, smolts and marine grow-out sites; primary and value-added processing plants; and sales and marketing using its own overseas sales channels or those belonging to its parent company, Compañía Pesquera Camanchaca S.A., in the USA, Japan, China and representation agencies in Mexico.

The main formats for selling Atlantic Salmon are Trim C, D, and E, HG and Hon fillets, in 4, 5, 6, and 8 oz. portions. The company prepares its products in plants located in the VIII and X regions. They are mainly sold into the North American, Japanese and Brazilian markets.

Since 2016 Salmones Camanchaca S.A. has participated as a "participant" in a joint venture partnership to produce and market trout. It has contributed maritime concessions to this partnership. The "Manager" of this joint venture partnership is Caleta Bay S.A. and the other partner is Kabsa S.A. Partnership net income is divided in equal parts between these three companies.

The financial statements of Salmones Camanchaca S.A. for the period ended June 30, 2018 were approved by the Board of Directors at a meeting held on August 20, 2018.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies used to prepare the financial statements of Salmones Camanchaca S.A. have been applied in a uniform manner, and are described as follows.

#### 2.1 Period covered

These financial statements cover the following periods:

- Interim consolidated classified statements of financial position as of June 30, 2018 and December 31, 2017.
- Interim consolidated statements of net income by function for the three and six month periods ended June 30, 2018 and 2017.
- Interim consolidated statements of comprehensive income for the three and six month periods ended June 30, 2018 and 2017.
- Interim consolidated statements of cash flows, direct method for the six month periods ended June 30, 2018 and 2017.
- Interim consolidated statements of changes in equity for the periods from January 1, to June 30, 2018 and 2017 and to December 31, 2017.

## 2.2 Basis of preparation

These financial statements of Salmones Camanchaca S.A. as of June 30, 2018, were prepared in accordance with International Financial Reporting Standards (IFRS). In accordance with the standards and instructions issued by the Financial Market Commission (FMC), they include additional disclosures in the notes to the financial statements. These are in addition to and not deviations from IFRS.

The presentation of the financial statements in accordance with IFRS requires the use of specific accounting estimates and also requires management to exercise its judgment when implementing the Company's accounting policies. Note 5 of these financial statements discloses the areas which involve a higher degree of judgment and complexity, where the assumptions and estimates have a significant effect on the financial statements.

These financial statements of Salmones Camanchaca S.A. have been prepared from accounting records held by the Company. The figures in these financial statements are expressed in thousands of US dollars, which is the Company's functional currency.

There are no significant uncertainties regarding events or conditions as of the reporting date that may cast doubt on the Company's ability to continue functioning normally as a going concern.

#### 2.3 New accounting pronouncements

# a) Standards, interpretations and amendments that are mandatory for the first time for financial periods beginning on January 1, 2018.

#### **Standards and Interpretations**

IFRS 9 Financial Instruments - issued in July 2014. The IASB has issued the full version of IFRS 9, which replaces the guidance in IAS 39. This final version includes the classification and valuation requirements of financial assets and liabilities and a model of expected credit losses that replaces the current impairment loss model. The part relating to hedge accounting within this final version of IFRS 9 had already been issued in November 2013.

IFRS 15 "Revenue from Contracts with Customers" - issued in May 2014. It establishes the principles applicable to information disclosures in financial statements in relation to the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. The basic principle is that an entity recognizes revenue that represents the transfer of goods or services promised to customers for an amount that reflects the consideration, which the entity expects to receive in exchange for those goods or services. It replaces IAS 11 Construction Contracts; IAS 18 Revenue; IFRIC 13 Customer Loyalty Programs; IFRIC 15 Agreements for the Construction of Real Estate; IFRIC 18 Transfers of Assets from Customers; and SIC-31 Revenue-Barter Transactions Involving Advertising Services.

IFRIC 22 "Transactions in Foreign Currency and Advance Payments" - issued in December 2016. This Interpretation applies to a foreign currency transaction (or part of it) when an entity recognizes a non-financial asset or liability that arises from the payment or collection of an advance payment before the entity recognizes the related asset, expense or income (or part of it). The interpretation provides a guide for a unique payment / receipt, and for situations involving multiple payments / receipts. Its purpose is to reduce practical diversity.

#### Amendments and improvements

Amendment to IFRS 2 "Share-based Payments" - issued in June 2016. The amendment clarifies the measurement of share-based payments settled in cash and the accounting of changes to such payments when they are settled with equity instruments. Additionally, it introduces an exception to the principles of IFRS 2 that will require accounting for these awards as if they were fully settled as equity instruments, when the employer is obliged to withhold tax related to share-based payments.

Amendment to IFRS 15 "Revenue from Contracts with Customers". - issued in April 2016. The amendment introduces clarifications to the guide that identifies performance obligations in contracts with customers, accounting for intellectual property licenses and the evaluation of principal versus agent (gross versus net income presentation). It includes new and amended illustrative examples as a guide, as well as practical examples related to the transition to the new revenue standard.

Amendment to IFRS 4, "Insurance Contracts", with regard to applying IFRS 9 "Financial Instruments". - issued in September 2016. The amendment introduces two approaches: (1) Overlay approach, which gives all companies that emit insurance contracts the option to recognize in other comprehensive income, instead of gains and losses the volatility that could arise when IFRS 9 is applied under the new insurance contracts standard; and (2) Temporary waiver of IFRS 9, that enables companies whose business is predominantly related to insurance, to optionally waive IFRS 9 until 2021, and continue applying IAS 39 until then.

Amendment to IAS 40 "Investment properties", relating to investment property transfers. - issued in December 2016. The amendment clarifies that there must be a change in use to transfer to or from an investment property. To conclude, a change in use of a property must by supported by an evaluation and evidence to ensure that the property change complies with the definition.

Amendment to IFRS 1 "First-time adoption of IFRS" regarding suspending short-term exceptions for first time adopters with respect to the IFRS 7, IAS 19 and IFRS 10. - issued in December 2016.

Amendment to IAS 28 "Investments in Associates and Joint Ventures", relating to measuring the associate or joint venture at fair value - issued in December 2016.

The adoption of these standards, amendments and interpretations do not have a significant impact on the Company's interim consolidated financial statements.

# b) Standards, interpretations and amendments issued, but not yet mandatory and which have not been adopted early.

Standards and Interpretations	Mandatory for annual periods beginning
IFRS 16 "Leases" - issued in January 2016. Establishes the standards to recognize, measure, present and disclose leases. IFRS 16 replaces IAS 17 and introduces a unique lessee accounting model that requires a lessee to recognize the assets and liabilities of all rental contracts with a term of over 12 months, unless the underlying asset is of low value. IFRS 16 is effective for annual periods beginning on or after January 1, 2019, and early adoption is permitted for entities that apply IFRS 15 or before the date that IFRS 16 is initially applied.	01/01/2019
IFRS 17 "Insurance Contracts" -issued in May 2017, replaces the current IFRS 4.	
IFRS 17 will change the accounting for all entities that issue insurance contracts and investment contracts with discretionary participation features. The standard applies to annual periods beginning on or after 1 January 2021, and early adoption is permitted for entities that apply IFRS 15, "Revenue from contracts with customers" and IFRS 9, "Financial Instruments".	01/01/2021
IFRIC 23 "Uncertainty over Income Tax Treatments"issued in June 2016. This interpretation clarifies how to apply the recognition and measurement requirements of IAS 12 when there is uncertainty regarding income tax treatment.	01/01/2019
Amendment to IFRS 9 "Financial Instruments"issued in October 2017. The amendment allows more assets to be valued at amortized cost than in the previous version of IFRS 9, in particular some prepaid financial assets with negative compensation. The assets affected, which include some loans and debt securities, would otherwise have been measured at fair value through profit and loss (FVTPL). To qualify for amortized cost measurement, the negative compensation must be "reasonable compensation for early termination of the contract".	01/01/2019

Amendment to IAS 28 "Investments in Associates and Joint Ventures". -issued in October 2017. This amendment clarifies that companies that account for long-term interests in an associate or joint venture without using the equity method should use IFRS 9. The IASB Council has issued an example that illustrates how companies should apply the requirements of IFRS 9 and IAS 28 to long-term interests in an associate or joint venture.

01/01/2019

Amendment to IFRS 3 "Business Combinations" - issued in December 2017. The amendment clarifies that gaining control of a joint operation company involves a business combination achieved in stages. The acquirer should revalue its previous interest in the joint operation at fair value on the acquisition date.

01/01/2019

Amendment to IFRS 11 "Joint Arrangements" - issued in December 2017. The amendment clarifies that the entity that gains joint control of a joint operation company must not revalue its previous interest in the joint operation.

01/01/2019

Amendment to IAS 12 "Income Taxes" - issued in December 2017. The amendment clarifies that the income tax consequences of dividends on financial instruments classified as equity must be recognized according to where the transactions or past events that generated those distributable profits were recognized.

01/01/2019

Amendment to IAS 23 "Borrowing Costs" - issued in December 2017. The amendment clarifies that if a specific loan remains outstanding after the qualifying asset is ready for its intended use or sale, that loan becomes part of general loans.

01/01/2019

Amendment to IAS 19 "Employee Benefits" -issued in February 2018. The amendment requires entities to use updated assumptions to determine the cost of current service and net interest for the remaining period after a plan amendment, reduction or settlement. They must recognize reductions in a surplus in gains or losses on the cost of past service, or a gain or loss on settlement, even if this surplus was not previously recognized because it did not exceed the upper asset limit.

01/01/2019

Amendment to IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures" - issued in September 2014. This amendment addresses an inconsistency between the requirements of IFRS 10 and IAS 28 in the treatment of the sale or provision of goods between an investor and its associate or joint venture. The main consequence of these amendments is that they recognize a full gain or a loss when the transaction involves a business (whether or not in a subsidiary) and a partial gain or loss when the transaction involves assets that do not constitute a business, even if these assets are in a subsidiary.

Undetermined

The Company's management believes that the adoption of these standards, amendments and interpretations will have no significant impact on the Company's interim consolidated financial statements when they are first applied.

However, it is particularly analyzing the effects of adopting IFRS 16.

#### 2.4 Basis of consolidation

#### a) Subsidiaries

An entity is a subsidiary when the Company can exercise control over its financial and operational policies, which usually involves owning over half its voting rights. When evaluating whether the Company controls another entity, all its currently exercisable or convertible voting rights and their effects are considered. A subsidiary is consolidated from the date on which control is transferred to the Company and is excluded from consolidation on the date on which it ceases to be controlled.

The acquisition method is used to account for the acquisition of subsidiaries by the Company. The acquisition cost is the fair value of the assets delivered, equity instruments issued and liabilities incurred or assumed at the date of exchange. Identifiable assets, liabilities and contingencies acquired in a business combination are initially valued at their fair value on the acquisition date, regardless of the extent of minority interests. At each acquisition, the Group recognizes any minority interest at its fair value, or the proportional value of the minority interest over the fair value of the acquired net assets.

The surplus acquisition cost over the fair value of the Company's share of the acquired net identifiable assets is recognized as purchased goodwill. If the acquisition cost is less than the fair value of the net assets of the acquired subsidiary, the difference is recognized directly in the income statement.

Intercompany transactions, balances and unrealized gains on transactions between Group entities are eliminated. Unrealized losses are also eliminated, unless that transaction provides evidence that the transferred asset is impaired. The accounting policies at subsidiaries are amended as necessary, to ensure that Group policies have been consistently adopted.

Salmones Camanchaca S.A. began a corporate restructuring process in September 2017. Accordingly, on September 11, 2017 the Company transferred all the shares it held in Transportes Interpolar Ltda. to Compañía Pesquera Camanchaca S.A. and Camanchaca SpA leaving them with an interest of 99% and 1%, respectively, in Transportes Interpolar Ltda.

An Extraordinary Shareholders Meeting was held on September 14, 2017, which agreed to increase the share capital, in order to consolidate ownership of all the assets used in salmon smolt stocking, harvesting and processing by Salmones Camanchaca S.A. This capital increase was completed when Compañía Pesquera Camanchaca S.A. (Parent Company) contributed all the shares that it owned in Fiordo Blanco S.A. and Surproceso S.A.

This reorganization of Salmones Camanchaca S.A. has resulted in it being consolidated with Fiordo Blanco S.A. as it has had a 99.99% interest from September 14, 2017. Nevertheless, this company is not a significant component of Salmones Camanchaca S.A. as virtually all its operating revenue is eliminated.

This meeting also agreed to adopt new by-laws that meet the regulations governing publically-owned corporations, as soon as the Company and its shares have been registered in the Securities Registry of the FMC (formerly Superintendent of Securities and Insurance). The purpose was to arrange an IPO for such shares, which took place on February 2, 2018 and those issued in the future or their representative certificates.

The following subsidiary is included in these interim consolidated financial statements, together with its functional currency:

			Ownership Interest		6/30/2018	12/31/2017
		Functional	Direct Indirect		Total	Total
Consolidated Company	Country	Currency	%	%	%	%
Fiordo Blanco S.A.	Chile	US dollar	99.99		99.99	99.99

#### Associates

Associates are defined as entities over which the Company exercises significant influence but does not control the financial and operational policies. It generally has an interest in the voting rights of between 20% and 50%. Investments in associates are accounted for using the equity method and are initially recognized at cost.

Salmones Camanchaca S.A.'s share in net income or losses subsequent to acquiring its associates are recognized in net income, and its share of equity movements (that are not due to net income) subsequent to the acquisition are recognized in reserves, and reflected as appropriate in the statement of comprehensive income. When the Company's share of an associate's losses is equal to or greater than its share in that company, including any other unsecured receivables, the Company does not recognize further losses unless it has incurred obligations or made payments on behalf of that associate.

Unrealized gains on transactions between Salmones Camanchaca S.A. and its associates are eliminated according to the Company's percentage interest in them. Unrealized losses are also eliminated, unless the transaction provides evidence of impairment of the transferred asset.

Surproceso S.A is a company that provides aquaculture services. It has a commercial relationship with Salmones Camanchaca S.A. providing it with slaughtering and gutting services. Compañía Pesquera Camanchaca S.A. owned 33.3 % of this company, but under the corporate restructuring in September 2017, all these shares were transferred to Salmones Camanchaca S.A., who now owns that percentage.

New Worlds Currents Inc. is a company incorporated in Panama to establish, process and operate businesses associated with marketing salmon in China. The Company owns 25% of New Worlds Currents Inc.

#### 2.5 Operating segment reporting

IFRS 8 requires entities to adopt "Management's approach" when disclosing information about the outcome of their operating segments. In general, this is the information that Management uses internally to evaluate segment performance and to allocate resources to segments.

Salmones Camanchaca S.A. has only one operating segment, according to this standard.

### 2.6 Foreign currency transactions

#### a) Presentation currency

The items included in the Company's financial statements are valued using the currency of the principal economic environment in which the entity operates (functional currency), which is also the presentation currency for the statements of financial position.

#### b) Functional currency

Based on the instructions and definitions provided in IAS 21, functional currency is the currency of the primary economic environment in which the entity operates.

Therefore, the Company has established that the conditions that support the functional currency are as follows.

Factors	Currency
The currency that primarily influences the selling prices of goods and services; normally the price used to describe and pay for them.	US dollar <sup>1</sup>
The currency that principally affects the costs of labor, materials and other costs to produce goods or provide services, normally the price used to describe and pay for such costs.	US dollar and Chilean peso <sup>2</sup>
The currency used to collect receipts for billed operational activities.	US dollar

The following aspects were also considered when selecting the Company's functional currency.

- The currency used by the Company's financing activities, such as bank obligations and equity, is the US dollar.
- The currency primarily used to invest the receipts from the Company's billed operational activities is the US dollar.

Therefore, the Company considers that under the current circumstances the functional currency of Salmones Camanchaca S.A. is the US dollar.

#### c) Transactions and balances

Transactions in foreign currencies other than the functional currency are converted to the functional currency using the exchange rate in effect as of the transaction date. Gains and losses on foreign currencies resulting from settling these transactions, and the conversion of monetary assets and liabilities denominated in foreign currencies at closing rates, are recognized in the statement of net income.

#### d) Exchange rates

The company has converted its monetary assets and liabilities, using the following exchange rates to the US dollar.

Date	Ch\$ / US\$	UF/US\$	Euro / US\$	Yen / US\$	Nok / US\$
6/30/2018	651.21	0.0240	0.8565	110.8400	8.1555
12/31/2017	614.75	0.0229	0.8317	112.5900	8.1739
6/30/2017	664.29	0.0249	0.8760	112.4300	8.3562

#### 2.7 Property, plant and equipment

The Company's property, plant and equipment is made up of land, building, infrastructure, machinery, equipment and other fixed assets. The main types of property, plant and equipment are: Production plants, marine equipment (pontoons), hatchery centers and grow-out centers.

<sup>&</sup>lt;sup>1</sup> US dollar

<sup>&</sup>lt;sup>2</sup> Chilean peso

Land, buildings, plants, equipment and machinery are recognized at their historical cost less depreciation. Historical cost includes the fair value considered to be attributed cost according to IFRS 1. This historical cost includes expenditure that is directly attributed to acquiring the asset.

Subsequent costs are included in the initial value of the asset, or recognized as a separate asset, only when it is likely that the future financial benefits associated with these components will flow to the Company and the cost of these components can be determined reliably. The value of the replaced component is expensed.

Land is not depreciated.

Depreciation of other items of property, plant and equipment is calculated using the straight-line method, in order to allocate their cost over their estimated technical useful lives.

	Years
Constructions	10 - 50
Infrastructure	10
Machinery	3 - 20
Equipment	5 - 20
Vehicles	7 - 10
Furniture and fittings	3 - 10

The residual value and useful life of these assets are reviewed and adjusted when necessary at each reporting date.

When the book value of an asset is greater than its estimated recoverable value, its book value is immediately reduced to its recoverable value.

Losses and gains on sales of assets are calculated by comparing the proceeds with the book value, and presented in the statement of net income.

#### 2.8 Biological assets

Biological assets include the following.

Biological assets include groups or families of breeders, such as eggs, smolts, fish being fattened at sea. They are valued at initial recognition and subsequently at their fair value less estimated selling costs, except where their fair value cannot be reliably measured, in accordance with IAS 41. Therefore, an active market for these assets is sought in the first instance.

As there is no active market for live fish at all their stages, they are valued as freshwater fish, such as breeders, eggs, fry and smolts, using their cumulative costs at the reporting date.

The valuation criteria for fish that are being fattened is fair value. This is understood to be their market price less their estimated processing and selling costs. There is a market for fish being fattened that are over a certain size, which is 4.00kg for Atlantic Salmon. The market price is adjusted appropriately for each marine group at the reporting date, from which the harvesting, processing, packaging, distributing and selling costs are deducted. The volume is adjusted for process wastage.

Smaller fish are valued at cost, and are subject to impairment testing.

Changes in the fair value of biological assets are recorded in the income statement for the period.

Biological assets that will be harvested in the next 12 months are classified as current biological assets.

The gain or loss on the sale of these assets may vary in comparison to their calculated fair value at the reporting date.

The Company uses the following methods.

Stage	Asset	Valuation					
Fresh water	Eggs, fry, smolts and breeders	Direct and indirect cumulative costs at their various stages.					
Sea water	Salmon	Fair Value, as there is a market with reference prices and companies that sell these assets. In the absence of a market, accumulated cost at the reporting date, net of impairment, (which is applied and recorded if appropriate.)					

#### - Valuation model

Each group of fish is valued and uses the biomass of fish at the end of each month. The detail includes the total number of fish being fattened, their estimated average weight and the cost of fish biomass. The value is estimated from the average weight in that biomass, which in turn is multiplied by the market price per kilo. The market price is normally obtained from published international prices.

- Assumptions used to calculate the fair value of fish being fattened

The estimated fair value of fish biomass is based on the following items: volume of fish biomass, average biomass weight, weight distribution at harvest and market prices.

#### - Volume of fish biomass

The volume of fish biomass is based on the number of smolts in the sea, their estimated growth and their mortality during the period, etc. Uncertainty with respect to the volume of biomass is normally lower in the absence of mass mortality events or acute diseases during the cycle.

### - Distribution of harvest weights

Fish grow at various rates, so there is always a wide variation in the quality and size of the fish around the average. The distribution of fish quality and size is important, as these attract different prices on the market.

The value of fish biomass is based on a normal weight distribution.

#### - Market Prices

Salmones Camanchaca S.A. calculates fair value using the price of products in representative markets that can be obtained from frequently published independent external sources.

Therefore, the reference prices for Atlantic Salmon are published by Urner Barry Publications Inc. in their report "Urner Barry's Seafood Price-Current" based on transactions of at least 3,500 pounds. The price used is the FOB price of "Trim D" fresh fillet, from Chile to Miami (USA).

Urner Barry is a business editor specializing in timely, reliable and impartial news and market quotations for customers in segments related to the food industry, through a variety of printed and virtual media.

#### Hierarchy

Fair value hierarchy is determined according to the data source, according to the IFRS 13. The Company's valuation model uses hierarchy level III. The most significant unobserved variable is the average weight.

In note 34 there is a comparison between the Chilean and Norwegian practice fro evaluation of the biological asset.

#### 2.9 Intangible assets other than goodwill

#### a) Aquaculture concessions

Aquaculture concessions acquired from third parties are presented at historical cost. The useful life of concessions is indefinite, because they have no expiry date or a foreseeable lifetime, so they are not amortized. This status of indefinite useful life is reviewed at each reporting date, in order to assess whether events and circumstances continue to support an indefinite useful life for that asset. These assets undergo impairment testing on a yearly basis.

#### b) Research and development expenses

Research expenses are expensed when incurred. The directly attributable costs of development projects relate to the design and testing of new or improved products. These are recognized as intangible assets when the following criteria are met.

- It is technically feasible to fully produce the intangible asset, to the point where it can be used or sold.
- Management intends to complete the intangible asset, and to use or sell it.
- The Company has the ability to use or sell it.
- The Company can demonstrate how the intangible asset is likely to generate financial benefits in the future.
- The Company has sufficient technical, financial or other resources, to complete development and to use or sell the intangible asset.
- The expenditure attributable to developing it can be reliably measured.

#### 2.10 Interest costs

Interest costs incurred in the construction of any qualified asset are capitalized over the period of time needed to complete and prepare the asset for its intended use. Other interest costs are expensed.

#### 2.11 Impairment losses on non-financial assets

Assets with indefinite useful lives are not amortized and are tested yearly for impairment losses. Amortized assets are tested for impairment whenever an event or change in circumstances indicates that their book value may not be recoverable. An impairment loss is recognized for the amount by which the asset's book value exceeds its recoverable value. The recoverable value is the greater of the fair value of an asset less selling costs, or its value in use. Impairment is assessed by grouping assets at the lowest levels at which they generate separately identifiable cash flows (cash-generating units). Non-financial assets that have been impaired are reviewed at every reporting date to identify whether any reversals have occurred.

#### 2.12 Financial assets and liabilities

#### Financial assets

Financial assets within the scope of IFRS 9 are classified according to the business model used by the Group to manage its financial instruments and contractually established cash flows.

Financial investments not classified at fair value through profit and loss are initially recognized at fair value plus directly attributable transaction costs.

The Company evaluates the existence of embedded derivatives in contracts or financial instruments to determine if their characteristics and risks are closely related to the principal contract provided the set is not being accounted for at fair value. If they are not closely related, they are recorded separately and changes in value are accounted for directly in the statement of comprehensive income.

The Company and its subsidiaries classifies its financial assets after initial recognition and, when permitted and appropriate, reassesses this classification at each reporting date. All regular purchases and sales of financial assets are recognized on the trade date, which is the date on which the company becomes committed to the trade. Regular purchases and sales are purchases or sales of financial assets that require the delivery of assets within the time frame established generally by regulation or market convention. The following investment classifications are used:

a) Financial assets at fair value through profit and loss - Financial assets at fair value through profit and loss include financial assets held for sale and financial assets initially recognized at fair value through profit and loss.

Financial assets are classified as held for sale if they are acquired for the purpose of selling them in the short term.

Derivatives, including separate embedded derivatives, are also classified as held for sale, unless designated as effective hedging instruments or as financial guarantee contracts. Gains or losses on instruments held-for-sale are recognized in the income statement.

When a contract contains one or more embedded derivatives, the entire hybrid contract can be designated as a financial asset at fair value through profit and loss, except when the embedded derivative does not significantly modify the cash flows, or it is clear that separation of the embedded derivative is prohibited.

- b) Financial assets measured at amortized cost The entity measures assets at amortized cost when the asset complies with the following two conditions: i. The financial asset is held within a business model whose objective is to hold assets in order to collect contractual cash flows, and ii. The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.
- c) Financial assets at fair value with changes in other comprehensive income Financial assets are measured at fair value with changes in other comprehensive income if they meet the following two conditions: (i) They are held in a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets, and (ii) The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.
- d) Derivative and hedge financial instruments Derivative financial instruments to hedge risks associated with fluctuations in interest rates and exchange rates are initially recognized at fair value at the date the derivative contract is signed and are subsequently measured at fair value. Derivatives are recorded as assets (other financial assets) when their fair value is positive and as liabilities (other financial liabilities) when their fair value is negative.

#### Financial liabilities

Debt and equity instruments are classified as either financial liabilities or equity, based on the substance of the contractual agreement.

Equity instruments - An equity instrument is any contract that evidences a residual interest in the assets of a company after deducting all of its liabilities. Equity instruments are recorded at the value of the consideration received, net of direct issuance costs.

Financial liabilities - Financial liabilities are classified either as financial liabilities at "fair value through profit and loss", or as "other financial liabilities".

- a) Financial liabilities are classified at fair value through profit and loss when these are held for sale or are designated as such.
- b) Other financial liabilities, including loans, are valued initially at the amount of cash received, net of transaction costs. Other financial liabilities are subsequently revalued at amortized cost using the effective interest rate method, recognizing the interest expense based on the effective interest rate.

The effective interest rate method is used to calculate the amortized cost of a financial liability and the allocation of interest expense across the entire corresponding period. The effective interest rate is the rate which exactly discounts the future estimated payment cash flows over the expected life of the financial liability, or where appropriate a lesser period, or where the associated liability benefits from an early repayment option that is likely to be exercised.

#### 2.13 Inventories

Inventory is valued at its cost or net realizable value, whichever is lower. Cost is calculated using the average cost method.

The cost of finished and in-process products includes the costs of raw materials, direct labor, other direct costs and general manufacturing expenses, based on normal operating capacity, but excluding interest.

Net realizable value is the estimated sales price during the normal course of business, less any variable selling costs.

Obsolete or slow-moving products are recognized at their recoverable value.

Inventory valuation policy

- a) The Company values its inventories as follows.
  - i The production cost of manufactured inventory includes all costs related to the units produced such as labor and fixed and variable costs required to transform raw materials into finished products.

The production cost of fresh and frozen salmon is based on the last fair value of biological asset when harvested, plus direct and indirect production costs.

ii The acquisition cost of purchased inventory includes its purchase cost, customs fees, transport, storage and other costs attributable to its acquisition.

#### b) Inventory cost calculation formula

Inventories of finished products are valued using the weighted average cost, ie. the cost of each product unit is based on the weighted average cost at the beginning of the period, and the cost of items purchased or produced during the period.

Inventories of raw materials, packaging materials are valued at weighted average cost.

#### 2.14 Trade and other receivables

Trade receivables are initially recognized at fair value (nominal value including implicit interest), and they are subsequently recognized at their amortized cost according to the effective interest rate method, less provisions for impairment losses.

Implicit interest must be disaggregated and recognized as financial income to the extent that such interest has accrued.

The provision is the difference between the asset's book value and the present value of its estimated future cash flows, discounted using the effective interest rate.

However, if the difference between the nominal value and the fair value is not significant, the nominal value is used.

Doubtful debt provisions on trade and other receivables are based on a stratification of the customer portfolio and the age of those debts. An individual analysis is performed for those cases that have exceeded the normal collection period and the Company believes that collection is doubtful.

#### 2.15 Cash and cash equivalents

Cash and cash equivalents include cash balances, time deposits with financial institutions, and other highly-liquid, short-term investments originally maturing in less than three months.

#### 2.16 Share capital

Share capital is represented by ordinary shares.

Incremental costs directly attributable to new share issues or options are presented in net equity as a deduction from their proceeds.

Legal minimum dividends on ordinary shares are recognized as a reduction in equity when they are accrued.

#### 2.17 Trade and other payables

Trade payables are initially recognized at fair value and subsequently at amortized cost using the effective interest rate method.

However, similarly to trade receivables, if the difference between the nominal value and the fair value is not significant, the nominal value is used.

#### 2.18 Interest-bearing loans

Obligations to banks and financial institutions are initially recognized at fair value, net of transaction costs. Subsequently, loans are valued at their amortized cost. Any difference between the proceeds, net of any transactions costs, and their repayable value, is recognized in the statement of net income during the loan term, in accordance with the effective interest rate method. The effective interest rate method applies the interest rate that exactly matches the discounted future repayments to the initial net value of the liability.

#### 2.19 Income and deferred taxes

The tax expense on net income for the period includes current income tax and deferred tax.

Current income taxes are based on the tax laws at the reporting date.

Deferred taxes are calculated using the liability method on temporary differences that arise between the tax value of assets and liabilities and their book values. However, if deferred taxes arise from the initial recognition of a liability or an asset in a transaction other than a business combination, which at the time of the transaction do not affect accounting net income nor taxable profit, then they are not accounted for.

Deferred tax is calculated using the current tax rates and laws, or those about to be approved at the reporting date, which are likely to be applicable when the corresponding deferred tax asset is collected or deferred tax liability is settled.

Deferred tax assets are recognized to the extent that it is likely that future tax benefits are available to offset such temporary differences.

Current and deferred income taxes are recognized in the statement of net income, except for taxes arising on items recognized in other comprehensive income, directly in equity, or on a business combination. In which case, the corresponding tax is also recognized in other comprehensive income, directly in the statement of net income, or in commercial goodwill, respectively.

#### 2.20 Employee benefits

#### a) Staff vacations

The Company recognizes the expense for staff vacations using the accrual method, which is recorded at its nominal value. The staff vacation benefit does not represent a significant amount in the statement of comprehensive income.

#### b) Staff severance indemnities

This liability is the present value of defined benefit obligations at the reporting date. It is calculated annually using actuarial assumptions and by discounting the corresponding estimated cash flows. Gains and losses that arise from adjustments that reflect experience and changes in actuarial assumptions are charged or credited to the statement of net income or equity, depending on their nature, in the period in which they arise.

The parameters used in the actuarial valuation model are as follows: mortality and invalidity rates, discount rates, salary growth rates and staff turnover rates due to resignations.

#### 2.21 Provisions

Provisions are recognized when:

- i) The Company has a legal or implicit obligation, as a result of past events.
- ii) It is likely that a disbursement will be necessary to settle the obligation.
- iii) The amount can be reliably estimated.

iv) Provisions are measured at the present value of Management's best estimate of the expenditures required to settle the obligation. The discount rate used to calculate the present value reflects current market assessments at the reporting date of the time value of money, as well as any specific risks related to the particular liability.

#### 2.22 Revenue recognition

Group operating revenue is recognized when control over its products is transferred, which is when products have been delivered to the customer and the customer has full discretion over how to sell them and at what price, and there is no unsatisfied obligation that may affect the customer's acceptance of these products. Delivery is complete when products have been sent to the location specified by the customer, obsolescence and loss risks have been transferred to the customer, and the customer has accepted the products in accordance with the sale contract, the acceptance provisions have expired, or the Group has objective evidence that all the acceptance criteria have been satisfied.

When the sale contract includes volume discounts based on total sales during a specific period, operating revenue is based on the contract price, net of estimated volume discounts. Experience is used to estimate discounts using the expected value method, and operating revenue is recognized when it is very likely that there will be no significant changes. A liability is recognized for expected volume discounts on sales through to the end of the reporting period. There is no financing component, as credit sales are unusual and these have very short payment periods, which is consistent with market practice. A provision is recognized to reflect the Group's obligation to refund any defective products under its standard warranty terms.

Receivables are recognized when products have been delivered, since this is the moment when payment becomes unconditional and it is simply a matter of time before payment is made.

The revenue recognition policy is in accordance with IFRS 15.

#### 2.23 Leases

a) When the Company is the lessee - Operating leases

Leases in which the lessor conserves a significant part of the risks and rewards of ownership of the good are classified as operating leases. Payments for operating leases, net of any incentive received from the lessor, are charged to the statement of net income on a straight-line basis over the lease term.

b) When the Company is the lessor - Operating leases

Assets leased to third parties under operating lease contracts are included in property, plant and equipment or investment property, as appropriate.

Income from operating leases is recognized in the statement of net income on a straight-line basis over the lease term.

#### 2.24 Dividend policy

The Company has defined the following dividend policy, in accordance with its by-laws.

Financial statements shall be prepared as of December thirty-one each year.

Net income for the year will be distributed as follows.

- a) No less than thirty percent to be distributed as a dividend in cash to shareholders, in proportion to their shares.
- b) The balance to be used to form reserves, as agreed by an Annual General Shareholders' Meeting.

Distributions of dividends to shareholders are recognized as a liability as of each reporting date, in accordance with the divided policy agreed upon by shareholders at the ordinary general shareholders' meeting.

#### 2.25 The environment

The disbursements associated with improvements and investments in productive processes that improve environmental conditions are recorded as an expense or investment in the period in which they arise. When these disbursements are part of investment projects, they are recorded as increases to property, plant and equipment.

The Company has established the following disbursements for environmental protection projects.

- a) Disbursements relating to improvements and investments in productive processes that improve environmental conditions.
- b) Disbursements relating to verifying and monitoring regulations and laws covering industrial processes and facilities.
- c) Other disbursements that affect the environment.

#### NOTE 3 - CHANGES IN ACCOUNTING POLICIES AND ESTIMATES

#### Changes in policy:

The accounting policies described in these interim consolidated financial statements as of June 30, 2018 reflect the amendments due to applying IFRS 9 and IFRS 15 from January 1, 2018.

The Company has evaluated the impact of applying IFRS 9, which includes identifying gaps between these financial instrument classification and measurement criteria and those currently used, and the impact of applying an expected losses model to determine financial asset impairment. The standard requires that impairment losses are recognized based on the expected credit losses (PCE) instead of credit losses incurred as indicated in IAS 39.

This evaluation has determined that there are no significant changes affecting the classification and measurement of financial assets as a result of applying IFRS 9.

This new standard must be applied to periods beginning on or after January 1, 2018. The Company has applied this standard prospectively using the practical resources allowed by the standard, and comparatives for 2017 will not be represented given that the effects are not significant.

The basic principle in IFRS 15 is that an entity recognizes operating revenue when goods or services are transferred to customers for an amount that reflects the amount that the entity expects to receive in exchange for those goods or services. An entity recognizes operating revenue in accordance with this basic principle by applying the following 5 steps:

- Step 1 Identify the contracts with a customer.
- Step 2 Identify the performance obligations in the contract.
- Step 3 Determine the transaction price.
- Step 4 Assign the transaction price to the performance obligations.
- Step 5 Recognize operating revenue when the entity satisfies a performance obligation.

The Company has evaluated these 5 steps and has not identified any new performance obligations or any changes to those already presented in the consolidated financial statements, and believes that there are no significant changes in applying this new standard for recognizing operating revenue. This is based on operating revenue being recognized primarily when it is probable that financial benefits will flow to the Company and can be measured with reliability, at prices that reflect the fair value of the financial benefits receivable when its performance obligations are satisfied. Operating revenue is presented in the statement of net income by function net of value added tax, returns, and discounts.

This new standard must be applied to periods beginning on or after January 1, 2018. The company applies this standard prospectively, using the practical resources allowed.

There have been other insignificant reclassifications to the interim consolidated financial statements for the previous year, in order to facilitate a comparison.

There are no other significant changes in the accounting policies and estimates used to prepare the consolidated financial statements of the Company and its subsidiaries with respect to the previous year, and they have been consistently prepared according to IFRS.

Group operating revenue is recognized when control over its products is transferred, which is when products have been delivered to the customer and the customer has full discretion over how to sell them and at what price, and there is no unsatisfied obligation that may affect the customer's acceptance of these products. Delivery is complete when products have been sent to the location specified by the customer, obsolescence and loss risks have been transferred to the customer, and the customer has accepted the products in accordance with the sale contract, the acceptance provisions have expired, or the Group has objective evidence that all the acceptance criteria have been satisfied.

When the sale contract includes volume discounts based on total sales during a specific period, operating revenue is based on the contract price, net of estimated volume discounts. Experience is used to estimate discounts using the expected value method, and operating revenue is recognized when it is very likely that there will be no significant changes. A liability is recognized for expected volume discounts on sales through to the end of the reporting period. There is no financing component, as credit sales are unusual and these have very short payment periods, which is consistent with market practice. A provision is recognized to reflect the Group's obligation to refund any defective products under its standard warranty terms.

Receivables are recognized when products have been delivered, since this is the moment when payment becomes unconditional and it is simply a matter of time before payment is made.

#### Changes in Accounting Estimates

There have been no changes in accounting estimates as of June 30, 2018 in comparison to December 31, 2017.

#### **NOTE 4 - FINANCIAL RISK MANAGEMENT**

The Company's business activities are exposed to various financial risks: credit risk, liquidity risk, interest rate risk and market risk.

#### 4.1. Credit risk

#### a) Customer portfolio risk

The company at the closing date of the period does not register customers in default and not deteriorated.

#### b) Sales risk

The Company uses the usual tools operating in the industry to market its products. These are contracted with recognized and qualified insurance companies and financial institutions. These tools are insurance policies covering credit, transport and cargo, confirmation of letters of credit, etc. Where collection is directly performed by the Company, this is substantiated by a long-term business relationship, a full record of payment behavior and recognized financial solvency.

The Company has established policies to ensure that product sales on credit are made to customers with an appropriate credit history. The Company mostly sells into the wholesale market, and export sales are supported by letters of credit. Domestic sales are preferably to customers with an appropriate credit history.

#### 4.2. Liquidity risk

The Company's liquidity risks arise from a shortfall of funds for operating costs, finance costs, investments, debt repayments and dividends, compared its sources. This risk is mitigated through prudent liquidity management, which involves holding sufficient cash and marketable securities, together with balanced bank financing.

Capital and interest commitments over the terms of bank loans and other commitments are as follows.

#### a) As of June 30, 2018

				More	
	1 to 3	3 to 12	1 to 5	than 5	
	months	months	years	years	
Item	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Interest-bearing loans		4,412	95,358	-	99,770
Trade and other payables	50,831	6,945	43		57,819
Related party payables, current	2,733	-	-	-	2,733
Related party payables, non-current	-	1	1	290	290
Total	53,564	11,357	95,401	290	160,612

#### b) As of December 31, 2017

ltem	1 to 3 months ThUS\$	3 to 12 months ThUS\$	1 to 5 years ThUS\$	More than 5 years ThUS\$	ThUS\$
Interest-bearing loans	-	4,652	117,213	-	121,865
Trade and other payables	64,413	7,316	102	-	71,831
Related party payables, current	4,198	-	-	-	4,198
Related party payables, non-current	-	-	-	4,572	4,572
Total	68,611	11,968	117,315	4,572	202,466

#### 4.3. Market risk

### a) Exchange rate risk

The Company has defined the US dollar as its functional currency, therefore, it is exposed to exchange rate risk on transactions in Chilean pesos. The exchange rate risk arises on planned commercial transactions, and on assets and liabilities held in Chilean pesos.

The Company has a net asset balance in Chilean pesos as of June 30, 2018 totaling ThUS\$ 18,329. Therefore, an increase of 5% in the exchange rate results in an exchange loss of ThUS\$ 916, while a decrease of 5% in the exchange rate results in an exchange gain of the same amount.

#### b) Interest rate risk

Movements in interest rates modify the expected cash flows on assets and liabilities that are subject to variable interest rates.

The Company is exposed to interest rate risks, since its long-term financing is at a variable interest rate, which is amended every six months.

The Company has a total of ThUS\$ 80,390 in bank liabilities denominated in US dollars as of June 30, 2018. Sensitivity analysis on the interest rates for bank loans reveal that a 1%pa movement in interest rates at the reporting date would result in additional or lower interest costs of ThUS\$ 804, as appropriate.

#### **NOTE 5 - FINANCIAL INSTRUMENTS**

The Company has financial instruments as of June 30, 2018 and December 31, 2017 valued at their fair value as shown in the following table, and there are no differences between their fair value and book value.

	6/30/2018		12/31	/2017
	Book	Fair	Book	Fair
	Value	Value	Value	Value
Item	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Cash and cash equivalents				
Cash balances	21	21	56	56
Bank balances	16,240	16,240	790	790
Other financial assets	29	29	31	31
Trade and other receivables	17,825	17,825	28,196	28,196
Related party receivables	25,435	25,435	25,585	25,585
Recoverable rights, non-current	5,434	5,434	5,520	5,520
Other financial liabilities	390	390	439	439
Trade and other payables, current	57,776	57,776	71,729	71,729
Related party payables	2,733	2,733	4,198	4,198
Other financial liabilities, non-current	80,000	80,000	100,000	100,000
Trade and other payables, non-current	43	43	102	102
Related party payables, non-current	290	290	4,572	4,572

According to the categories specified in IAS 39, financial instruments as of June 30, 2018 are as follows.

	Financial assets at fair value through profit and loss ThUS\$	Financial assets held to maturity ThUS\$	Cash and cash equivalents, loans and receivables ThUS\$	Financial assets held for sale ThUS\$	Total ThUS\$
Cash and cash equivalents					
Cash balances	-	-	21	-	21
Bank balances	-	-	16,240	-	16,240
Other financial assets, current	-	=	29	-	29
Trade and other receivables	-	-	17,825	-	17,825
Related party receivables	-	=	25,435	-	25,435
Other financial assets, non-current	-	=	5,434	-	5,434

	Fair value through profit and loss ThUS\$	Hedging instruments ThUS\$	Financial liabilities at amortized cost ThUS\$	Total ThUS\$
Other financial liabilities, current	_	-	390	390
Trade and other payables	=	-	57,776	57,776
Related party payables, current	-	-	2,733	2,733
Other financial liabilities, non-current	-	-	80,000	80,000
Trade and other payables, non-current	-	-	43	43
Related party payables, non-current	-	-	290	290

According to the categories specified in IAS 39, financial instruments as of December 31, 2017 are as follows.  $\_$ 

	Financial assets at fair value through profit and loss ThUS\$	Financial assets held to maturity ThUS\$	Cash and cash equivalents, loans and receivables ThUS\$	Financial assets held for sale ThUS\$	Total ThUS\$
Cash and cash equivalents					
Cash balances	-	=	56	-	56
Bank balances	-	-	790	-	790
Other financial assets, current	-	-	31	-	31
Trade and other receivables	-	=	28,196	-	28,196
Related party receivables	-	-	25,585	-	25,585
Other financial assets, non-current	-	-	5,520		5,520

	Fair value through profit and loss ThUS\$	Hedging instruments ThUS\$	Financial liabilities at amortized cost ThUS\$	Total ThUS\$
Other financial liabilities, current	-	-	439	439
Trade and other payables	-	-	71,729	71,729
Related party payables, current	-	-	4,198	4,198
Other financial liabilities, non-current	-	-	100,000	100,000
Trade and other payables, non-current	-	-	102	102
Related party payables, non-current			4,572	4,572

#### NOTE 6 - SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS

The estimates and judgments used are continually evaluated and are based on historical experience and other factors, including expectations of future events that are considered reasonable based on the circumstances.

The Company's main accounting estimates as follows.

#### a) Biomass of biological assets

The fish biomass estimate will always be based on assumptions, even though the Company has ample experience with these factors. The estimates take into account the following components: volume of fish biomass, average biomass weights, distribution of fish weights and market prices.

The volume of fish biomass estimate is based on the number of smolts in the sea, their estimated growth and their mortality during the period, etc. Uncertainty with respect to the volume of biomass is normally lower in the absence of mass mortality events or acute diseases during the cycle.

Fish grow at various rates and even though average weights can be accurately estimated, there is always a wide variation in the quality and size of the fish. The distribution of fish quality and size is important, as these attract different prices on the market.

The value of fish biomass is based on a normal weight distribution.

#### b) Asset impairment

The recoverable amount of property, plant and equipment is revalued annually according to IAS 36, as the Company has intangible assets. Factors that are considered an indication of impairment are declining market values, significant changes in the technological environment, obsolescence or physical deterioration, changes in the way the item is used or expected to be used, including ceasing to use it, etc. The Company evaluates whether there is evidence of impairment at each reporting date, or whether the book value of an item of property, plant and equipment or an intangible asset is greater than its value in use.

Each Cash Generating Unit (CGU) is separately evaluated.

CGUs are identified for impairment testing. IAS 36 defines a CGU as "the smallest identifiable group of assets that generates receipts for the Company, which are largely independent of the receipts generated by other assets or groups of assets."

Therefore, given the Company as a whole, the characteristics of its assets and its productive and marketing processes, the Company has defined a policy that the CGU value to compare with future cash flows generated by using its assets, is based on all the non-current assets at the reporting date of the financial statements, less those assets that are not: Property plant and equipment and intangible assets other than goodwill.

The Company has used a cash flow forecasting model to calculate the value in use of its assets, based on the following assumptions.

1. Ten year evaluation horizon. Investments in the industry are long-term, as are the cycles and risks that affect the biomass. Therefore, a horizon of less than 10 years does not reflect the Company's long term situation.

2. Residual value. The residual value at the end of the horizon.

Forecast cash flows. Cash flows used in the methodology are based on budget data, best estimates and reasonable and substantiated assumptions that represent Management's best estimates, taking into account the prevailing economic conditions during the remaining useful life of the evaluated assets. The most important assumptions are:

- 2.1. Sales and production volumes.
- 2.2. Estimated annual inflation of 3% and its impact on prices, sales and administration costs, and other costs.
- 3. Cash flow forecasts are brought to present value using a discount rate that reflects the time value of money and the risks specific to the asset. The Weighted Average Cost of Capital (WACC) rate is used, calculated on the basis of the following variables: The Company or industry beta; the risk-free rate of return; the market rate of return; the cost of the Company's financial debt; and the long-term target debt / equity ratio.

This evaluation resulted in no indications of asset impairment.

Except for the estimated biomass of the biological assets, Management believes that these financial statements do not contain any assumptions about the future or other uncertain estimates that risk causing significant adjustments to this accounting period and the next.

#### NOTE 7 - CASH AND CASH EQUIVALENTS

Cash and cash equivalents are as follows.

	6/30/2018 ThUS\$	12/31/2017 ThUS\$
Cash on hand	21	56
Bank balances	16,240	790
Total cash and cash equivalents	16,261	846

The balances by currency type are shown in Note 29 (Assets and liabilities in foreign currency).

#### NOTE 8 - TRADE AND OTHER RECEIVABLES

Trade and other receivables are as follows.

	6/30/2018			12/31/2017		
	Trade receivables	Doubtful debt provision	Net trade receivables	Trade receivables	Doubtful debt provision	Net trade receivables
Customers	12,851	-	12,851	23,395	-111	23,284
Recoverable VAT	4,057	-	4,057	3,710	-	3,710
Insurance claims	886	-	886	959	-	959
Receivables from property sales	-	-	-	200	-	200
Staff receivables	31	-	31	23	-	23
Notes receivable	-	ı	ı	20	ı	20
Total	17,825	-	17,825	28,307	-111	28,196

Salmones Camanchaca S.A. does not have any receivables that are guaranteed or renegotiated or any payments that have been rejected and have entered a judicial collection process. It has not factored any of its receivables during 2018 and 2017.

The Company has no financial assets at the reporting date that are in arrears and not impaired.

Classification of trade receivables by due date.

		6/30/20	18			12/31/20	017	
Overdue ranges	Number of customers non- renegotiated portfolio	Gross non- renegotiated portfolio ThUS\$	Doubtful debt provision	Net trade receivables	Number of customers non- renegotiated portfolio	Gross non- renegotiated portfolio ThUS\$	Doubtful debt provision	Net trade receivables
Not yet due	105	11,641	-	11,641	165	20,322	-	20,322
1-30 days	129	1,910	-	1,910	342	4,327	-	4,327
31-60 days	14	930	-	930	29	2,318	-	2,318
61-90 days	9	656	-	656	3	457	-	457
91-120 days	14	1,652	-	1,652	-	-	-	-
121-150 days	10	353	-	353	8	383	-	383
151-180 days	5	130	-	130	3	216	-114	102
181-210 days	2	38	-	38	2	200	1	201
211-250 days	4	249	-	249	2	1	-1	-
>250 days	8	266	-	266	2	83	3	86
Total	300	17,825	-	17,825	556	28,307	-111	28,196

#### NOTE 9 - BALANCES AND TRANSACTIONS WITH RELATED PARTIES

Related parties include the following entities and individuals.

- a) Shareholders that can exercise control
- b) Subsidiaries and their members
- c) Parties with sufficient interest to give them significant influence
- d) Parties with joint control
- e) Associates
- f) Interests in joint ventures
- g) Senior management of the entity or of its parent company
- h) Close relatives of individuals described in the previous points
- i) An entity that controls, or jointly controls, and is significantly influenced by any of the individuals described in the two previous points.

Generally transactions with related companies are not subject to special conditions. These transactions are in accordance with Law 18,046 governing Corporations and with IAS 24.

Transferring current and non-current funds between related companies, which do not relate to the collection or payment of services, are structured using commercial current accounts.

# a) Related party receivables are as follows:

## - Current

	Chilean ID Number:	Country	Payment terms	Currency	6/30/2018 Current ThUS\$	12/31/2017 Current ThUS\$
Camanchaca Inc.	Foreign	USA	Under 30 days	US\$	16,771	16,956
Kabushiki Kaisha Camanchaca Ltd.	Foreign	Japan	Under 30 days	US\$	7,395	7,933
Cia. Pesquera Camanchaca S.A.	93,711,000-6	Chile	Under 30 days	Ch\$	314	162
Camanchaca Cultivos Sur S.A.	96,633,150-K	Chile	Under 30 days	Ch\$	242	193
Camanchaca Pesca Sur S.A.	76,143,821-2	Chile	Under 30 days	Ch\$	529	341
Transportes Interpolar Ltda.	77,970,900-0	Chile	Under 30 days	Ch\$	184	-
Total					25,435	25,585

# b) Related party payables are as follows:

## - Current

	Chilean ID				6/30/2018	12/31/2017
	Number:	Country	Payment terms	Currency	Current ThUS\$	Current ThUS\$
Cia. Pesquera Camanchaca S.A.	93,711,000-6	Chile	Under 30 days	Ch\$	717	1,412
Transportes Interpolar Ltda.	77,970,900-0	Chile	Under 30 days	Ch\$	314	1,528
Kabushiki Kaisha Camanchaca Ltd.	Foreign	Japan	Under 30 days	US\$	394	204
Inmobiliaria Camanchaca S.A.	96,786,700-4	Chile	Under 30 days	Ch\$	1,012	510
Camanchaca Pesca Sur S.A.	76,143,821-2	Chile	Under 30 days	Ch\$	117	267
Camanchaca Cultivos Sur S.A.	96,633,150-K	Chile	Under 30 days	Ch\$	13	-
Frigorífico Pacífico S.A.	77,858,550-2	Chile	Under 30 days	Ch\$	-	188
Surproceso S.A.	76,346,370-2	Chile	Under 30 days	Ch\$	158	86
Codepack S.A.	96,974,100-8	Chile	Under 30 days	Ch\$	8	3
Total					2,733	4,198

## - Non-current

	Chilean ID Number:	Country	Payment terms	Currency	6/30/2018 Non-Current ThUS\$	
Cia. Pesquera Camanchaca S.A.	93,711,000-6	Chile	No time limit	Ch\$	290	4,572
Total					290	4,572

c) Transactions with related companies for over ThUS\$20 and their effects on net income for the six month periods ended June 30, 2018 and 2017 are as follows.

						6/3	30/2018	6/3	0/2017
							Effect on		Effect on
				Transaction			net income		net income
Company	Chilean ID Number:	Country	Relationship	Description	Currency	Amount	(Charge) Credit	Amount	(Charge) Credit
						ThUS\$	ThUS\$	ThUS\$	ThUS\$
Camanchaca Inc.	Foreign	USA	Common shareholder	Products sold	US\$	53,699	6,301	30,555	-3,379
Kabushiki Kaisha Camanchaca Ltd.	Foreign	Japan	Common shareholder	Products sold	US\$	7,978	1,539	6,858	2,103
Kabushiki Kaisha Camanchaca Ltd.	Foreign	Japan	Common shareholder	Commissions	US\$	174	-174	224	-224
Cia. Pesquera Camanchaca S.A.	93,711,000-6	Chile	Parent company	Administrative services	US\$	2,354	-2,354	2,696	-2,696
Cia. Pesquera Camanchaca S.A.	93,711,000-6	Chile	Parent company	Product sales	US\$	172	9	126	5
Camanchaca Pesca Sur S.A.	76,143,821-2	Chile	Common shareholder	Product sales	US\$	208	10	119	5
Camanchaca Pesca Sur S.A.	76,143,821-2	Chile	Common shareholder	Services	Ch\$	17	-	139	6
Camanchaca Pesca Sur S.A.	76,143,821-2	Chile	Common shareholder	Plant lease	US\$	234	-	-	-
Camanchaca Cultivos Sur S.A.	96,633,150-K	Chile	Common shareholder	Product sales	US\$	27	1	73	3
Camanchaca Cultivos Sur S.A.	96,633,150-K	Chile	Common shareholder	Product purchases	US\$	14	-	23	-
Camanchaca Cultivos Sur S.A.	96,633,150-K	Chile	Common shareholder	Sales of property, plant and equipment	Ch\$	35	-	-	-
Transportes Interpolar Ltda.	77,970,900-0	Chile	Common shareholder	Transport service	Ch\$	2,962	-2,489	1,209	-1,016
Transportes Interpolar Ltda.	77,970,900-0	Chile	Common shareholder	Sales of property, plant and equipment	US\$	184	-	-	-
Inmobiliaria Camanchaca S.A.	96,786,700-4	Chile	Common shareholder	Leased services	US\$	690	-580	690	-580
Fiordo Blanco S.A.	96,540,710-3	Chile	Subsidiary	Leased concessions	US\$	-	-	960	-
Surproceso S.A.	76,346,370-2	Chile	Associate	Salmon processing	Ch\$	2,026	-	793	-
Frigorífico Pacifico S.A.	77,858,550-2	Chile	Director and subsidiary shareholder	Leased refrigerators	Ch\$	693	-583	-	-

Fiordo Blanco S.A. transactions are only disclosed for 2017, as it was consolidated into Salmones Camanchaca S.A. with effect from September of that year.

d) Remuneration and benefits received by the Board and Senior Management.

 $The \ Company \ is \ managed \ by \ a \ Board \ of \ Directors, \ whose \ members \ received \ fees \ totaling \ Th US\$84 \ during \ 2018 \ (Th US\$85 \ in \ 2017).$ 

The remuneration of Senior Management during 2018 amounted to ThUS\$798 (ThUS\$553 in 2017).

#### **NOTE 10 - INVENTORIES**

Inventories as of each reporting date are as follows.

	Unit of	6/30/2018		12/31/20	017	
	Measure	Quantity ThUS\$		Quantity	ThUS\$	
Atlantic salmon fillets	Kg.	3,314,740	24,992	5,143,345	33,608	
Other products	Kg.	-	-	1,893	8	
Production supplies	N/A	-	4,993	-	6,049	
Net realizable value provision	N/A	-	-914	-	-1,495	
Total			29,071		38,170	

Quantities are for finished products and differences in processes, qualities or value added are not distinguished.

Group inventories are valued at the lower of cost or net realizable value.

#### 10.1 Inventory valuation policy

The Company values its inventories as follows.

a) The production cost of manufactured inventory includes all costs related to the units produced such as labor and fixed and variable costs required to transform raw materials into finished products.

The production cost of fresh and frozen salmon is based on the last fair value of biological asset when harvested, plus direct and indirect production costs.

b) The acquisition cost of purchased inventory includes its purchase cost, customs fees, transport, storage and other costs attributable to its acquisition.

#### 10.2 Inventory cost calculation formula

Inventories of finished products are valued using the weighted average cost, ie. the cost of each product unit is based on the weighted average cost at the beginning of the period, and the cost of items purchased or produced during the period.

Inventories of raw materials, packaging materials are valued at weighted average cost.

## 10.3 Information on finished products

The Company has not written off any finished products at the reporting dates.

The Company has not pledged inventories of finished products in guarantee as of June 30, 2018 and December 31, 2017.

The Company has insurance covering its inventories of finished products (Stock Throughput), which includes raw materials (at agreed value or cost), consumables (cost value) and work-in-process and finished products (agreed value).

# 10.4 Reconciliation of finished products

Movements in finished products are as follows.

	6/30/2018	12/31/2017
	ThUS\$	ThUS\$
Opening balance	38,170	23,344
Production	100,324	151,001
Cost of sales	-109,423	-136,175
Closing balance	29,071	38,170

Cost of sales is composed as follows.

	6/30/2018	6/30/2017
	ThUS\$	ThUS\$
Cost of products sold	109,423	53,372
Cost of services	2,654	2,070
Cost of fallow periods	2,351	3,607
Mortality costs	969	-
TOTAL	115,397	59,049

## **NOTE 11 - BIOLOGICAL ASSETS**

Current and non-current biological assets are as follows.

	6/30/2018			12/31/2017			
	Current	Non-current	Total	Current	Non-current	Total	
Item	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Salmon	111,432	20,253	131,685	97,522	14,472	111,994	
Total	111,432	20,253	131,685	97,522	14,472	111,994	

Movements in biological assets are as follows.

	6/30/2018	12/31/2017
	ThUS\$	ThUS\$
Opening balance as of January 1	111,994	78,176
Increases due to fattening, production and purchasing	87,862	147,412
Decreases due to sales and harvesting	-113,562	-167,956
Fair value adjustment for the period	46,360	54,362
Mortality	-969	-
Closing balance	131,685	111,994

Biological assets are as follows:

Biomass as of 6/30/2018	Thousand	Final biomass	Production costs	Fair value adjustments	Total cost
	units	Ton.	ThUS\$	ThUS\$	ThUS\$
Fish in sea water	11,033	26,422	101,438	18,228	119,666
Fish in fresh water	24,890	561	12,019	1	12,019
		Total	113,457	18,228	131,685

Biomass as of 12-31-2017	Thousand	Final biomass	Production costs	Fair value adjustments	Total cost
	units	Ton.	ThUS\$	ThUS\$	ThUS\$
Fish in sea water	11,174	23,500	86,072	16,311	102,383
Fish in fresh water	17,382	447	9,611	ı	9,611
		Total	95,683	16,311	111,994

Movements in the fair value adjustment of biological assets are as follows.

	6/30/2018	12/31/2017
	ThUS\$	ThUS\$
Opening balance fair value of biological assets	22,941	17,640
Biological increase adjustments for the period	46,360	54,362
Less: Fair value adjustment for sales of inventories	-46,864	-49,061
Closing balance	22,437	22,941

The balance relates to the fair value adjustment of biological assets for ThUS\$18,228 (ThUS\$16,311 as of December 31, 2017) and the fair value adjustment of biological assets in finished product inventories for ThUS\$4,209 (ThUS\$6,630 as of December 31, 2017).

Sensitivity analysis on the effect on fair value due to an increase or decrease in the unobservable average weight of biomass in the water at the reporting date is as follows.

	Variation in ThUS\$			
Species	ies 1% increase 1% reduction			5% reduction
Atlantic salmon	562	-561	2,787	-2,806

#### NOTE 12 - OTHER CURRENT AND NON-CURRENT NON-FINANCIAL ASSETS

Other current and non-current non-financial assets are as follows.

	6/30/	2018	12/31	/2017
	Current Non-current		Current	Non-current
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Insurance policies	1,833	-	4,929	-
Prepaid expenditure at centers	2,360	-	377	-
Prepaid rent	40	-	40	-
Other prepaid expenditure	1,200	-	1,695	-
Other non-financial assets	-	112	-	260
Total	5,433	112	7,041	260

## NOTE 13 - EQUITY METHOD INVESTMENTS

Investments in associates as of June 30, 2018 are as follows.

Chilean ID Number	Name	Country	Investments in associate ThUS\$	Interest %
77,970,900-0	Surproceso S.A.	Chile	4,696	33.33
Foreign	New World Currents Inc.	Panama	1	25.00
		Total	4,697	

Investments in associates as of December 31, 2017 are as follows.

Chilean ID Number	Name	Country	Investments in associate ThUS\$	Interest %
77,970,900-0	Surproceso S.A.	Chile	5,564	33.33
Foreign	New World Currents Inc.	Panama	1	25.00
		Total	5,565	

A summary of these associate's assets and liabilities are as follows.

	6/30/	2018	12/31/2017		
	Assets	Liabilities	Assets	Liabilities	
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Current	6,436	4,075	5,751	1,621	
Non-current Non-current	11,724	14,085	12,561	16,691	
Total	18,160	18,160	18,312	18,312	

Operating revenue and net income for the period for these associated are as follows.

	For the six month period ended 6/30/2018 ThUS\$	For the six month period ended 6/30/2017 ThUS\$	
Operating revenue	10,394	2,612	
Net associate income for period (1)	2,476	160	

(1) Salmones Camanchaca S.A. acquired shares in Surproceso S.A. under the corporate restructuring on September 14, 2017, and Compañía Pesquera Camanchaca S.A. acquired Transportes Interpolar Limitada on September 11, 2017. Therefore, the net income earned by these associates were reflected in the financial statements of the owners of those shares until the reporting date.

## NOTE 14 - TAX ASSETS AND RIGHTS RECEIVABLE

Current tax assets are as follows.

	6/30/2018	12/31/2017
	ThUS\$	ThUS\$
Monthly provisional tax payments	935	-
Provisional payment for absorbed profits	998	1,085
Training expenses (SENCE)	36	167
Labor bonus tax	53	-
Other recoverable taxes	214	332
Total	2,236	1,584

Non-current rights receivable are as follows.

	6/30/2018 ThUS\$	12/31/2017 ThUS\$
Tax incentive for investment (1)	5,434	5,520
Total	5,434	5,520

(1) The tax incentive is for investments in the Aysen Region, in accordance with Law 19,606 (Ley Austral). The deadline to recover this incentive is 2045, by discounting it from corporate income tax.

## NOTE 15 - INTANGIBLE ASSETS OTHER THAN GOODWILL

Non-internally created intangible assets are as follows.

	Useful life	6/30/2018	12/31/2017
		ThUS\$	ThUS\$
Aquaculture concessions and water rights	Indefinite	7,083	7,083
	Total	7,083	7,083

Movements of intangible assets as of June 30, 2018 and December 31, 2017, are detailed as follows:

	6/30/2018 ThUS\$	12/31/2017 ThUS\$
Opening balance as of January 1	7,083	4,216
Increases	-	2,867
Closing balance	7,083	7,083

# Water rights

No	DGA Resolution No	Water source	Location	Owner	Status
1	494/1990	Superficial and Current	Puerto Varas	Salmones Camanchaca	Granted
2	046/2011	Underground	Puerto Varas	Salmones Camanchaca	Granted
3	200/1998	Superficial and Current	Purranque	Salmones Camanchaca	Granted
4	154/2008	Superficial and Current	Puerto Varas	Salmones Camanchaca	Granted
5	184/2001	Underground	Puerto Varas	Salmones Camanchaca	Granted
6	318/2003	Underground	Puerto Varas	Salmones Camanchaca	Granted
7	235/2009	Underground	Puerto Varas	Salmones Camanchaca	Granted
8	931/2013	Underground	Puerto Varas	Salmones Camanchaca	Granted
9	263/2008	Superficial and Detained	Frutillar	Salmones Camanchaca	Granted
10	356/1998	Superficial and Current	Frutillar	Salmones Camanchaca	Granted
11	001/2010	Underground	Frutillar	Salmones Camanchaca	Granted
12	468/2004	Superficial and Current	Cochamo	Salmones Camanchaca	Granted
13	468/2004	Superficial and Current	Puerto Montt	Salmones Camanchaca	Granted
14	468/2004	Superficial and Current	Puerto Montt	Salmones Camanchaca	Granted
15	468/2004	Superficial and Current	Puerto Montt	Salmones Camanchaca	Granted
16	468/2004	Superficial and Current	Cochamo	Salmones Camanchaca	Granted
17	134/2006	Superficial and Current	Cochamo	Salmones Camanchaca	Granted
18	N/A	Superficial and Current	Antuco	Salmones Camanchaca	Granted
19	N/A	Superficial and Current	Antuco	Salmones Camanchaca	Granted
20	390/2007	Underground	Calbuco	Salmones Camanchaca	Granted
21	150/2015	Superficial and Current	Chaitén	Salmones Camanchaca	Granted
22	Denied	Superficial and Current	Chaitén	Salmones Camanchaca	Denied
23	109/2015	Superficial and Current	Chaitén	Salmones Camanchaca	Granted
24	149/2015	Superficial and Current	Chaitén	Salmones Camanchaca	Granted
25	In process	Superficial and Current	Puerto Varas	Salmones Camanchaca	Requested
26	In process	Superficial and Current	Purranque	Salmones Camanchaca	Requested
27	012/1998	Superficial and Current	Chaitén	Fiordo Blanco S.A	Granted
28	183/1998	Superficial and Current	Chaitén	Fiordo Blanco S.A	Granted
29	126/1999	Superficial and Current	Chaitén	Fiordo Blanco S.A	Granted
30	360/1998	Superficial and Current	Chaitén	Fiordo Blanco S.A	Granted
31	1239/1998	Superficial and Current	Chaitén	Fiordo Blanco S.A	Granted
32	124/1999	Superficial and Current	Chaitén	Fiordo Blanco S.A	Granted
33	429/1998	Superficial and Current	Chaitén	Fiordo Blanco S.A	Granted
34	269/1998	Superficial and Current	Chaitén	Fiordo Blanco S.A	Granted
35	692/2000	Superficial and Current	Chaitén	Fiordo Blanco S.A	Granted
36	137/1998	Superficial and Current	Chaitén	Fiordo Blanco S.A	Granted
37	161/2001	Superficial and Current	Chaitén	Fiordo Blanco S.A	Granted
38	356/1997	Superficial and Current	Chaitén	Fiordo Blanco S.A	Granted
39	685/1997	Superficial and Current	Purranque	Fiordo Blanco S.A	Granted
40	246/2006	Superficial and Current	Chaitén	Fiordo Blanco S.A	Granted
41	397/2004	Superficial and Current	Chaitén	Fiordo Blanco S.A	Granted
42	496/2004	Superficial and Current	Chaitén	Fiordo Blanco S.A	Granted
43	In process	Superficial and Current	Puerto Varas	Fiordo Blanco S.A	Requested

# **Salmon concessions**

Name	Region	Macro zone	Number of concessions (District)	Municipality	Sea water or fresh water	Surface area	Status (Use, Fallow, Other)
Maqui Beach (Lake							
Center)	Х	6	1	Frutillar	Fresh Water	7.5	Fallow
Chaiquen	Χ	1	1	Puerto Varas	Sea Water	3.74	Fallow
Pucheguin	X	1	1	Cochamo	Sea Water	3	Use
Pucheguin coast	X	1	1	Cochamo	Sea Water	9	Fallow
Farellones	X	1	1	Cochamo	Sea Water	21.06	Use
Marimelli	Χ	1	1	Cochamo	Sea Water	24.98	Use
Chilco River 1	Χ	1	1	Cochamo	Sea Water	6	Fallow
Chilco River 2	Χ	1	1	Cochamo	Sea Water	6.75	Fallow
Cascajal	Х	1	1	Cochamo	Sea Water	9	Use
Factoría	Х	1	1	Cochamo	Sea Water	9	Use
Puelche	Х	1	2	Hualaihue	Sea Water	7.54	Use
Manihueico	Х	1	2	Hualaihue	Sea Water	15	Use
Contao	Х	1	2	Hualaihue	Sea Water	15	Use
Chagual River	Х	1	2	Hualaihue	Sea Water	7.2	Fallow
Aulen	Х	1	2	Hualaihue	Sea Water	3.25	Fallow
San José	Х	1	3b	Calbuco	Sea Water	3.75	Fallow
Penasmo	Х	1	3b	Calbuco	Sea Water	28.56	Fallow
Pilpilehue	Х	3	10b	Chonchi	Sea Water	32	Fallow
Ahoni	Х	3	10b	Queilen	Sea Water	33.45	Fallow
Pumalín	Х	5	14	Chaitén	Sea Water	5.58	Use
Islotes	Х	5	14	Chaitén	Sea Water	36	Use
Edwards	Х	0	15	Chaitén	Sea Water	9.04	Use
Yelcho	X	5	16	Chaitén	Sea Water	4.5	Fallow
Chilco	X	5	16	Chaitén	Sea Water	6.5	Fallow
Fiordo Largo	Х	5	16	Chaitén	Sea Water	6	Use
Cabudahue	Х	5	16	Chaitén	Sea Water	6	Use
Pillán	X	5	16	Chaitén	Sea Water	19.63	Fallow
Isla Nieves	Х	5	16	Chaitén	Sea Water	6.5	Fallow
Puerto Argentino	Х	5	16	Chaitén	Sea Water	6.5	Use
Reñihue 3	X	5	16	Chaitén	Sea Water	6.32	Fallow
Loncochalgua	X	5	17a	Hualaihue	Sea Water	8	Fallow
Porcelana	X	5	17a	Chaitén	Sea Water	18.54	Fallow
Leptepu	X	5	17a	Chaitén	Sea Water	24.5	Fallow
Cahuelmó	X	5	17a	Hualaihue	Sea Water	8	Fallow
Piedra Blanca	X	5	17a	Hualaihue	Sea Water	2	Fallow
Marilmó	X	5	17a	Chaitén	Sea Water	3	Fallow
Arbolito	XI	6	18b	Cisnes	Sea Water	12.5	Fallow
Lamalec	XI	6	18b	Cisnes	Sea Water	12.5	Fallow
Northeast Garrao 1	XI	6	18b	Cisnes	Sea Water	12.5	Fallow
Piure Stream	XI	6	18b	Cisnes	Sea Water	12.5	Fallow
Filomena 2	XI	6	18b	Cisnes	Sea Water	12.5	Fallow

Name	Region	Macro zone	Number of concessions (District)	Municipality	Sea water or fresh water	Surface area	Status (Use, Fallow, Other)
East Lamalec	ΧI	6	18b	Cisnes	Sea Water	12.5	Fallow
East Filomena	ΧI	6	18b	Cisnes	Sea Water	12.5	Fallow
Chonos	ΧI	6	18c	Cisnes	Sea Water	12.5	Use
Licha	ΧI	6	18c	Cisnes	Sea Water	12.5	Fallow
Garrao	ΧI	6	18c	Cisnes	Sea Water	12.5	Fallow
Gallo Stream	ΧI	6	18c	Cisnes	Sea Water	12.5	Fallow
Southwest Leucayec	ΧI	6	18c	Guaitecas	Sea Water	11.08	Use
Piure Channel	ΧI	6	18c	Cisnes	Sea Water	12.5	Fallow
Northeast Francisco	ΧI	6	18d	Cisnes	Sea Water	12.5	Fallow
East Jechica	ΧI	6	18d	Cisnes	Sea Water	12.5	Fallow
South Garrao	ΧI	6	18d	Cisnes	Sea Water	12.5	Fallow
South Jechica	ΧI	6	18d	Cisnes	Sea Water	12.5	Fallow
West Filomena	ΧI	6	18d	Cisnes	Sea Water	12.5	Fallow
Southwest Filomena	ΧI	6	18d	Cisnes	Sea Water	12.5	Use
Carmencita	ΧI	6	18d	Cisnes	Sea Water	6.06	Fallow
Forsyth	ΧI	6	19a	Cisnes	Sea Water	8.45	Fallow
Johnson 1	ΧI	6	19a	Cisnes	Sea Water	10.6	Fallow
Johnson 2	ΧI	6	19a	Cisnes	Sea Water	6.35	Fallow
Midhurst	ΧI	6	19a	Cisnes	Sea Water	N/A	Fallow
Tahuenahuec	ΧI	6	20	Cisnes	Sea Water	5.52	Fallow
Benjamin	ΧI	6	20	Cisnes	Sea Water	50.88	Use
King	ΧI	6	20	Cisnes	Sea Water	29.38	Fallow
Punta Alta	ΧI	6	20	Cisnes	Sea Water	26.56	Use
No Name	ΧI	6	20	Cisnes	Sea Water	17.84	Fallow
South Izaza	ΧI	6	20	Cisnes	Sea Water	8.96	Use
Martita	ΧI	6	20	Cisnes	Sea Water	17.57	Fallow
Paso Lautaro	ΧI	6	20	Cisnes	Sea Water	9.8	Fallow
Southwest Tahuenahuec	ΧI	6	20	Cisnes	Sea Water	14.64	Fallow
Southeast Izaza	ΧI	6	20	Cisnes	Sea Water	6.62	Fallow
Port Róbalo	ΧI	6	20	Cisnes	Sea Water	14.07	Fallow
Williams 1	ΧI	6	21d	Cisnes	Sea Water	11.95	Use
Williams 2	ΧI	6	21d	Cisnes	Sea Water	10.28	Fallow
Williams Sector 2	ΧI	6	21d	Cisnes	Sea Water	N/A	Fallow

# NOTE 16 - PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment and its movements are as follows.

	Land	Buildings	Plant and equipment	Vessels	Motor vehicles	Other property, plant and equipment	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Opening balance as of January 1, 2018							
Cost or valuation	5,322	39,397	121,460	2,715	149	3,338	172,381
Accumulated depreciation	-	-16,326	-77,737	-2,465	-94	-2,113	-98,735
Net balance as of January 1, 2018	5,322	23,071	43,723	250	55	1,225	73,646
Additions	-	665	16,607	39	-	402	17,713
Disposals	-	-10	-190	-1	-11	-1	-213
Transfers	-	1,027	-1,046	3	-	16	-
Depreciation	-	-880	-4,256	-18	-4	-268	-5,426
Balances as of June 30, 2018	5,322	23,873	54,838	273	40	1,374	85,720

	Land ThUS\$	Buildings ThUS\$	Plant and equipment	Vessels ThUS\$	Motor vehicles ThUS\$	Other property, plant and equipment ThUS\$	Total
Opening balance as of January 1, 2017	7.1.0.0.0		111000				711004
Cost or valuation	5,142	35,950	110,593	2,707	149	2,519	157,060
Accumulated depreciation	-	-14,544	-69,283	-2,431	-86	-1,711	-88,055
Net balance as of January 1, 2017	5,142	21,406	41,310	276	63	808	69,005
Additions	-	2,141	13,310	8	-	797	16,256
Disposals	-	-150	-1,947	-	-	-22	-2,119
Transfers	-	1,449	-1,490	-	-	41	-
Contributed assets	180	7	994	-	-	3	1,184
Depreciation expense	-	-1,782	-8,454	-34	-8	-402	-10,680
Balances as of December 31, 2017	5,322	23,071	43,723	250	55	1,225	73,646

Property, plant and equipment as of June 30, 2018 is as follows.

	Gross value ThUS\$	Accumulated depreciation ThUS\$	Net value ThUS\$
Land	5,322	-	5,322
Buildings	41,052	-17,179	23,873
Plant and equipment	135,353	-80,515	54,838
Vessels	2,760	-2,487	273
Motor vehicles	126	-86	40
Other property, plant and equipment	3,752	-2,378	1,374
Total	188,365	-102,645	85,720

Property, plant and equipment as of December 31, 2017 is as follows.

	Gross value ThUS\$	Accumulated depreciation ThUS\$	Net value ThUS\$
Land	5,322		5,322
Buildings	39,397	-16,326	23,071
Plant and equipment	121,460	-77,737	43,723
Vessels	2,715	-2,465	250
Motor vehicles	149	-94	55
Other property, plant and equipment	3,338	-2,113	1,225
Total	172,381	-98,735	73,646

#### a) Valuation

Management has chosen the cost model as its accounting policy, and has applied this policy to all items in property, plant and equipment.

#### b) Depreciation method

The depreciation method applied to all items of property, plant and equipment (excluding land) is the straight line method, which produces a constant expense over their useful life.

## c) Property, plant and equipment subject to guarantees or restrictions

The Company has mortgaged and pledged property, plant and equipment to guarantee the syndicated loan.

#### d) Insurance

The Company has insurance policies to cover the risks to items of property, plant and equipment, including in some cases loss of profit or loss due to strikes. The Company constantly analyzes its insurance cover to ensure that it is reasonable when compared to the risks inherent to its business.

e) The gross value of properties, plant and equipment items that are fully depreciated and still in use are as follows.

	6/30/2018	12/31/2017
	Gross value	Gross value
	ThUS\$	ThUS\$
Buildings	6,405	6,540
Plant and equipment	40,454	48,339
Vessels	2,369	2,369
Motor vehicles	86	86
Other property, plant and equipment	1,041	1,007
Total	50,355	58,341

- f) There are no items of property, plant and equipment that are no longer actively used, but not classified as held for sale, in accordance with IFRS 5.
- g) Management believes that all items of property, plant and equipment have fair values that are not significantly different from their book values.

## NOTE 17 - INCOME AND DEFERRED TAXES

The corporate income tax rate was 25.5% for 2017 and from 2018 onwards it is 27%, according to the law

Deferred tax assets and liabilities are as follows.

	6/30/	2018	12/31	1/2017		
	Deferred tax assets ThUS\$	Deferred tax liabilities ThUS\$	Deferred tax assets ThUS\$	Deferred tax liabilities ThUS\$		
Tax losses	1,113	-	1,178	-		
Inventory provisions	-	9	-	388		
Staff vacation provisions	-	297	-	275		
Staff severance indemnity provision	-	41	-	42		
Doubtful debt provisions	-	-2	-	30		
Prepaid revenue	-	2,744	-	1,017		
Property, plant and equipment	54	-173	63	-180		
Manufacturing expenses	-	-8,985	-	-8,985		
Concessions	-785	-32	-785	20		
Income from compensation claims	-	-	-	-55		
Biological assets	-	-6,058	-	-6,194		
Other provisions	-	-	-	362		
Capitalized prepaid costs		-324	-	-		
Total	382	-12,483	456	-13,280		
Net Total		-12,101		-12,824		

Income taxes are as follows.

## Tax (expense) benefit

	6/30/2018 ThUS\$	6/30/2017 ThUS\$
Current tax expense	-7,458	-32
Effect of deferred tax assets and liabilities for the period	722	-2,504
Total	-6,736	-2,536

Reconciliation of tax expense using statutory rate to tax expense using effective rate.

	6/30/2018	6/30/2017
	ThUS\$	ThUS\$
Income tax expense using the statutory rate	-6,905	-2,139
Income tax on salaries and wages	-5	-34
Tax effect of non-taxable revenue	222	20
Tax effect of non-deductible expenses	-48	-174
Tax effect on changes in rates for deferred taxes	-	-209
Total	-6,736	-2,536

Current tax liabilities are as follows:

	6/30/2018 ThUS\$	12/31/2017 ThUS\$
Income tax benefit (expense)	9,252	1,829
Total	9,252	1,829

## NOTE 18 - OTHER CURRENT AND NON-CURRENT FINANCIAL LIABILITIES

Other financial liabilities are as follows.

## Current

	6/30/2018 ThUS\$	12/31/2017 ThUS\$
Interest-bearing loans	390	439
Total Current	390	439

## Non-current

	6/30/2018 ThUS\$	12/31/2017 ThUS\$
Interest-bearing loans	80,000	100,000
Total non-current	80,000	100,000

On November 27, 2017 Compañía Pesquera Camanchaca and its subsidiary Salmones Camanchaca S.A. signed a debt rescheduling, financing commitment and joint and several guarantee contract with DNB Bank ASA, Cooperative Rabobank U.A. and Banco Santander Chile S.A., in order for these companies to reschedule their liabilities. The rescheduling covers three financing tranches.

#### • Tranche A conditions

- o Borrower: Compañía Pesquera Camanchaca S.A.
- o Amount: MUS\$ 25
- o Maturity: November 2019, fully prepaid on February 12, 2018
- o Repayments: four equal installments from May 27, 2018 to November 27, 2019, unless the IPO for Salmones Camanchaca S.A. is approved, in which case the loan will be fully repaid from these funds.
- o Rate: Applicable Margin + Libor for the defined period

#### Tranche B conditions

- o Borrower: Compañía Pesquera Camanchaca S.A.
- o Amount: MUS\$ 40
- o Maturity: November 2022.
- Minimum six-monthly repayments: six equal installments from May 27, 2020 to November 27, 2022.
- Rate: Applicable Margin + Libor for the defined period

#### • Tranche C conditions

- o Borrower: Salmones Camanchaca S.A.
- o Amount: MUS\$ 100
- o Maturity: November 2022.
- Repayments: two equal installments of 10% of the debt on May 27, 2020 and on November 27, 2021, plus a final installment for the remaining 80% of the debt on November 27, 2022.
- o Rate: Applicable Margin + Libor for the defined period

Salmones Camanchaca S.A. has guaranteed the obligations of Compañía Pesquera Camanchaca S.A. with respect to tranches A and B, whereas Compañía Pesquera Camanchaca has guaranteed the obligations of its subsidiary in respect of tranche C. However, the IPO for Salmones Camanchaca S.A. was completed on February 2, 2018 and according to the Financing Agreement, it then ceased to guarantee the obligations of its parent company while the latter also ceased to guarantee the obligations of the subsidiary.

The costs of tranches A, B and C are represented by a margin over LIBOR, which depends on the extent of borrowing measured every six months as the ratio between the previous twelve months EBITDA and Net Borrowing, and this margin will fluctuate between 2.25% and 3.25%.

The most representative and significant assets of the borrower are pledged in guarantee. The loan has financial covenants: a) Borrowing Ratio, which shall not exceed 4, defined as the ratio between Net Financial Borrowing and EBITDA for the previous 12 months, and (b) Equity Ratio, which should be at least 40%, defined as the ratio between Total Equity and Total Assets. These are measured on a quarterly basis.

On March 15, 2018, Salmones Camanchaca S.A. voluntarily repaid ThUS\$20,000 of tranche C.

# **Interest-bearing loans**

Obligations that mature in under 12 months

	6/30/2018 ThUS\$	12/31/2017 ThUS\$
Interest payable	390	439
Total	390	439

Obligations that mature in over 12 months

	6/30/2018 ThUS\$	12/31/2017 ThUS\$
DNB Bank ASA	27,200	34,000
Rabobank Cooperate U.A.	36,800	46,000
Banco Santander	16,000	20,000
Total	80,000	100,000

The Company's loans are as follows.

# a) As of June 30, 2018

								Current			Non-C	urrent					
											Mat	urity	Total	N	<b>Naturity</b>		Total non-
Debitor ID Number	Debitor	Country	Creditor ID	Creditor	Country	Currency	Repayments		Effective	Guarantees			current	1 to 3	3 to 5	Over 5	current
		-	Number		-			rate	rate			to 1 year		years		years	
76-065.596-1	Salmones Camanchaca S.A.	Chile	0-E	DNB Bank ASA	Netherlands	US\$	Semiannually and at maturity	4,65	4,65	% of assets	-	133	133	2.720	24.480	-	27.200
76.065.596-1	Salmones Camanchaca S.A.	Chile	97.036.000-k	Banco Santander	Chile	US\$	Semiannually and at maturity	4,65	4,65	% of assets	-	78	78	1.600	14.400	-	16.000
76-065.596-1	Salmones Camanchaca S.A.	Chile	0-E	Rabobank Cooperate U.A.	holland	US\$	Semiannually and at maturity	4,65	4,65	% of assets	-	179	179	3.680	33.120	-	36.800
											-	390	390	8.000	72.000	-	80.000

# b) As of December 31, 2017

										Current			Non-C	urrent			
									Ma	turity	Total	N	Maturity		Total non-		
Debitor ID	Debitor	Country	Creditor ID	Creditor	Country	Currency	Donoumento	Nominal	Effective	Guarantees	Under	90 days	current	1 to 3	3 to 5	Over 5	
Number	Debiloi	Country	Number	Creditor	Country	Currency Repayments	rate	rate	Guarantees	90 days	to 1 year		years	years	years		
76-065.596-1	Salmones Camanchaca S.A.	Chile	0-E	DNB Bank ASA	Netherlands	US\$	Semiannually and at maturity	4,65	4,65	% of assets		149	149	4.600	29.400	-	34.000
76.065.596-1	Salmones Camanchaca S.A.	Chile	97.036.000-k	Banco Santander	Chile	US\$	Semiannually and at maturity	4,65	4,65	% of assets	-	88	88	2.000	18.000	-	20.000
76-065.596-1	Salmones Camanchaca S.A.	Chile	0-E	Rabobank Cooperate U.A.	Holland	US\$	Semiannually and at maturity	4,65	4,65	% of assets	•	202	202	3.400	42.600	-	46.000
											-	439	439	10.000	90.000	-	100.000

Reconciliation of financial obligations for the statement of cash flows:

# a) For the six month period ended June 30, 2018

	Balance as of		Cash Flows				
Other financial liabilities	December 31,	Payments			Accrual	Others	Balance as of
Other infancial nabilities	2017 ThUS\$	Capital ThUS\$	Interest ThUS\$	Acquisitions ThUS\$	ThUS\$	ThUS\$	June 30, 2018 ThUS\$
Current							
Bank loans	439	-	-2,171	-	2,122	-	390
Total other financial liabilities, current	439	-	-2,171	-	2,122	-	390
Non-current							
Bank loans	100,000	-20,000	-	-	-	-	80,000
Total other financial liabilities, non-current	100,000	-20,000	-	-	-	-	80,000
Total other financial liabilities	100,439	-20,000	-2,171	-	2,122	-	80,390

# b) For the year ended December 31, 2017

	Delever of		Cash Flows		_		Dalamana
Other financial liabilities	Balances as of December 31, 2016 ThUS\$	Payments			Accrual	Others	Balances as of December 31,
Other infancial habilities		Capital ThUS\$	Interest ThUS\$	Acquisitions ThUS\$	ThUS\$	ThUS\$	2017 ThUS\$
Current							
Bank loans	10,554	-10,407	-3,683	-	4,058	-83	439
Total other financial liabilities, current	10,554	-10,407	-3,683	-	4,058	-83	439
Non-current							
Bank loans	99,917	-	-		-	83	100,000
Total other financial liabilities, non-current	99,917	-	-	-	-	83	100,000
Total other financial liabilities	110,471	-10,407	-3,683	-	4,058	-	100,439

# NOTE 19 - TRADE AND OTHER PAYABLES

Trade and other payables are as follows:

	6/30/2018	12/31/2017
	ThUS\$	ThUS\$
Trade payables	45,975	49,220
Notes payable	2,743	16,402
Retentions	1,179	1,361
Dividends payable	5,762	3,354
Other	2,117	1,392
Total	57,776	71,729

Trade payables as of June 30, 2018 by suppliers are as follows.

- Suppliers with payments not overdue

		Amoun	t by payment	terms			Average
	Under					Total	payment period
Supplier	30 days	31-60	61-90	91-120	121-365	ThUS\$	(days)
Products	9,284	11,760	9,812	6,902	-	37,758	67
Services	5,377	2,071	29	1	42	7,520	43
<b>Grand Total</b>	14,661	13,831	9,841	6,903	42	45,278	

## - Suppliers with payments overdue

	Amount by overdue range in days						
Supplier	Under 30 days	31-60	61-90	91-120	121-180	Over 180	Total ThUS\$
Products	2	1	1	-	1	-	5
Services	620	11	8	5	8	40	692
<b>Grand Total</b>	622	12	9	5	9	40	697

Trade payables as of December 31, 2017 by suppliers are as follows.

# - Suppliers with payments not overdue

		ı	Amount by	payment te	rms			Average
	Under						Total	Payment period
Supplier	30 days	31-60	61-90	91-120	121-365	Over 365	ThUS\$	(days)
Products	11,456	8,236	7,720	6,425	-	-	33,837	59
Services	12,608	1,878	6	6	201	1	14,699	43
Grand Total	24,064	10,114	7,726	6,431	201	-	48,536	

# - Suppliers with payments overdue

	Amount by overdue range in days								
Supplier	Under 30 days	31-60	61-90	91-120	121-180	Over 180	Total ThUS\$		
Products	160	-	-	-	-	131	291		
Services	243	53	39	12	10	36	393		
Grand Total	403	53	39	12	10	167	684		

The Company has no confirming transactions.

## NOTE 20 - EMPLOYEE BENEFIT PROVISIONS

The current portion of these provisions cover staff vacations as follows:

	Current		
	6/30/2018 12/31/2017		
	ThUS\$	ThUS\$	
Opening balance	1020	681	
Increase (decrease)	-172	339	
Closing balance	848	1,020	

The non-current portion of these provisions cover staff severance indemnities as follows:

	Non-c	urrent
	6/30/2018	12/31/2017
	ThUS\$	ThUS\$
Opening balance	157	136
Payments	-7	-
Increase (decrease)	-	21
Closing balance	150	157

## NOTE 21 – EQUITY

# a) Capital

The Company's share capital is as follows.

	6/30/2018	12/31/2017
	Subscribed capital	Paid capital
Series	ThUS\$	ThUS\$
Single	91,786	73,422
Total	91,786	73,422

Common Shares	Total number	of shares
As of June 30, 2018 and December 31, 2017	66,000,000	56,818,008

## b) Share premium

	6/30/2018	12/31/2017
	ThUS\$	ThUS\$
Share premium	27,539	-
Total	27,539	-

Share premium is the difference between the IPO proceeds from placing 9,181,992 shares on February 2, 2018 (approx. US\$5 per share) and the book value of those shares (US\$2 per share).

#### c) Dividend policy

The Company has defined the following dividend policy, in accordance with its by-laws.

Financial statements shall be prepared as of December thirty-one each year.

Net income for the year will be distributed as follows.

- i. No less than thirty percent to be distributed as a dividend in cash to shareholders, in proportion to their shares.
- ii. The balance to be used to form reserves, as agreed by an Annual General Shareholders' Meeting.

#### d) Dividend provision

The Company proposed a final dividend of US\$3,354, as of December 31, 2017, which was approved at the Annual General Shareholders' Meeting held on April 26, 2018 and was paid on May 25, 2018.

A dividend provision of US\$5,762 was recognized as of June 30, 2018.

#### e) Other reserves

Other reserves are as follows.

	6/30/2018	12/31/2017
	ThUS\$	ThUS\$
Conversion in other companies reserves	-103	90
Corporate reorganization reserves (*)	23,471	23,471
Total	23,368	23,561

(\*) These reserves include the difference between the book value and the proceeds from the capital increase in Fiordo Blanco S.A. and Surproceso S.A. shares, as this transaction was carried out between companies under common control.

## f) Retained earnings are as follows.

	6/30/2018 ThUS\$	12/31/2017 ThUS\$
Opening balance	11,695	•
Dividends	-5,762	-3,354
Net profit (loss) for the period	18,839	31,721
Total	24,772	11,695

#### NOTE 22 - EARNINGS PER SHARE

Earnings per share are as follows.

	6/30/2018	6/30/2017
Detail	ThUS\$	ThUS\$
Net income (loss) for the period (ThUS\$)	18,839	5,854
Weighted average number of shares	66,000,000	206,061
Basic earnings per share (US\$/share)	0.2854	28.4091

Basic earnings per share takes the net income for the period and divides it by the number of single series shares.

The Company has not issued convertible debt or other equity securities. Consequently, there are no potentially diluting effects on earnings per share.

## NOTE 23 - OPERATING REVENUE

Operating revenue is as follows.

	For the six month periods ended June 30,		·		<u> </u>
	2018 ThUS\$	2017 ThUS\$	2017 ThUS\$	2016 ThUS\$	
Fresh salmon sales	65,535	34,588	35,213	15,762	
Frozen salmon sales	81,647	43,144	36,609	18,245	
Services	3,606	3,117	1,699	518	
Share of trout production	3,209	6,237	699	1,324	
Other products	1,656	1,044	873	524	
Total	155,653	88,130	75,093	36,373	

Operating revenue by destination market is as follows:

DESTINATION	6/30/2018 %	6/30/2017 %
Export	94.72	86.95
Domestic	5.28	13.05
Total	100.00	100.00

DESTINATION	6/30/2018 %	6/30/2017 %
USA	32.03	32.70
Europe + Eurasia	26.47	10.84
Asia, except Japan	7.61	7.77
Japan	5.22	12.46
LATAM, except Chile	22.88	22.54
Chile	5.28	13.05
Others	0.51	0.64
Total	100.00	100.00

# NOTE 24 - ADMINISTRATIVE EXPENSES

Administrative expenses are as follows.

	For the six month periods ended June 30,		For the three month periods ended June 3	
	2018 ThUS\$	2017 ThUS\$	2018 ThUS\$	2017 ThUS\$
Corporate support services	1,974	1,969	966	856
Remuneration	2,527	2,366	1,162	1,013
Communications	319	403	179	174
Leases	274	269	139	143
Depreciation expense	85	90	39	46
Audit and consultancy	97	73	95	144
Travel and traveling allowances	53	91	48	46
Legal expenses	120	38	73	8
Overhead expenses	384	194	175	94
Stock market expenses	216	-	216	-
Other administrative expenses	418	139	231	17
Total	6,467	5,632	3,323	2,541

# NOTE 25 - DISTRIBUTION COSTS

Distribution costs are as follows.

	For the six month periods ended June 30,		· · · · · · · · · · · · · · · · · · ·		
	2018 ThUS\$	2017 ThUS\$	2018 ThUS\$	2017 ThUS\$	
Distribution services	324	330	161	164	
Remuneration	765	494	298	171	
Storage expenses	664	253	77	114	
Commissions	491	257	455	116	
Haulage costs	878	258	383	121	
Maritime freight	266	25	104	-13	
Shipment costs	334	113	163	51	
Travel and traveling allowances	30	20	4	17	
Samples and analysis	107	21	74	5	
Export certificates	182	48	125	12	
Other expenses	510	346	206	127	
Total	4,551	2,165	2,050	885	

## NOTE 26 - FINANCIAL COSTS

Financial costs are as follows:

	For the six month periods ended June 30,			
	2018	2017	2018	2017
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Financial interest	2,122	1,647	1,000	833
Commercial current account interest	-	138	-	55
Financial commissions	180	45	112	23
Other expenses	68	26	65	12
Total	2,370	1,856	1,177	923

# NOTE 27 – EXCHANGE DIFFERENCES

Exchange differences are as follows.

Exchange differences are as follows.					
		For the six month		For the three	
		periods ended June		month p	
		30, 2018 2017		ended J 2018	2017
Item	Currency	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Assets (charge) / credit					
Bank accounts	Ch\$	-355	-126	-232	120
Bank accounts	Euro	-85	19	-100	10
Domestic customers	Ch\$	-47	10	-73	3
Foreign customers	Euro	-58	31	-118	21
Foreign customers	GBP	4	-	-2	-
Other receivables	Ch\$	-524	14	-670	10
Commercial current accounts with related companies	Ch\$	-676	-52	-676	-52
Commercial current accounts with related companies	Euro	-	-79	-	-79
Commercial current accounts with related companies	UF	-	-3	-	-3
Recoverable taxes	Ch\$	20	32	20	-33
Others	Ch\$	-221	-	-254	-8
Total		-1942	-154	-2105	-11
Liabilities (charge) / credit	1	T		T	
Trade payables	Ch\$	257	-165	586	-121
Trade payables	Euro	-130	-	-134	-
Trade payables	NOK	-4	-	-4	-
Notes payable	Ch\$	9	25	21	-2
Notes payable	UF	-	-	2	-
Notes payable	Euro	4	-38	7	-6
Provisions and retentions	Ch\$	65	-22	94	-12
Provisions and withholdings	UF	-	-3	-	-3
Provisions and withholdings	NOK	-6	-	-3	-
Total		195	-203	569	-144
Gain (loss) on foreign currency conversion		-1,747	-357	-1,536	-155
Cam (1000) on foreign carreincy conversion		1,171	337	1,000	100

# NOTE 28 - OTHER INCOME (LOSSES)

Other income for the period is as follows.

	For the six month periods ended June 30,				
	2018 ThUS\$	2017 ThUS\$	2017 ThUS\$	2016 ThUS\$	
Net gain on selling assets	65	11	54	11	
Gain (loss) on insurance claims	20	-	20	-8	
Costs of disposing of property, plant and equipment	-	-215	-	-215	
Others	-	8	-	5	
Total	85	-196	74	-207	

# NOTE 29 - ASSETS AND LIABILITIES IN FOREIGN CURRENCIES

Assets and liabilities in foreign currencies are as follows:

Item	Currency	6/30/2018	12/31/2017
		ThUS\$	ThUS\$
Current assets			
Cash and cash equivalents	US\$	8,485	531
Cash and cash equivalents	Ch\$	7,266	-121
Cash and cash equivalents	Euro	510	436
Other financial assets, current	Ch\$	29	31
Other non-financial assets, current	US\$	5,433	7,041
Trade and other receivables, current	US\$	12,595	21,297
Trade and other receivables, current	Ch\$	4,452	4,259
Trade and other receivables, current	Euro	778	2,429
Trade and other receivables, current	GBP	0	211
Related company receivables	US\$	24,541	25,076
Related company receivables	Ch\$	894	509
Inventories	US\$	29,071	38,170
Biological assets, current	US\$	111,432	97,522
Current tax assets	Ch\$	2,236	1,584
Total		207,722	198,975

Item	Currency	6/30/2018	3/31/2018
		ThUS\$	ThUS\$
Non-current assets			
Other financial assets, non-current	US\$	27	27
Other non-financial assets, non-current	US\$	112	260
Rights receivable, non-current	US\$	3,994	3,995
Rights receivable, non-current	Ch\$	1,440	1,525
Equity method investments	US\$	4,697	5,565
Intangible assets other than goodwill	US\$	7,083	7,083
Property, plant and equipment	US\$	85,720	73,646
Biological assets, non-current	US\$	20,253	14,472
Deferred tax assets	US\$	382	456
Total		123,708	107,029

Item	Currency	6/30/2018	12/31/2017
		ThUS\$	ThUS\$
Current liabilities			
Other financial liabilities, current	US\$	390	439
Trade and other payables, current	US\$	53,080	43,803
Trade and other payables, current	Ch\$	7,116	28,250
Trade and other payables, current	UF	5	412
Trade and other payables, current	Euro	-2,438	-738
Trade and other payables, current	DKK	0	-10
Trade and other payables, current	GBP	13	12
Related party payables	US\$	2,330	2,393
Related party payables	Ch\$	403	1,805
Current tax liabilities	US\$	9,252	1,829
Employee benefit provisions, current	Ch\$	848	1,020
Total		70,999	79,215

Item	Currency	6/30/2018	12/31/2017
		ThUS\$	ThUS\$
Non-current liabilities			
Other financial liabilities, non-current	US\$	80,000	100,000
Trade and other payables, current	Ch\$	43	102
Related party payables	US\$	9,812	9,703
Related party payables	Ch\$	-10,572	-6,213
Related party payables	Euro	1,050	1,082
Deferred tax liabilities	US\$	12,483	13,280
Employee benefit provisions, non-current	Ch\$	150	157
Total		92,966	118,111

#### **NOTE 30 - GUARANTEES AND CONTINGENCIES**

#### a) Bank loan conditions

On November 27, 2017 the Parent Company and its subsidiary Salmones Camanchaca S.A. signed a debt rescheduling, financing commitment and joint and several guarantee contract with DNB Bank ASA, Cooperative Rabobank U.A. and Banco Santander Chile S.A. An Initial Public Offering of shares in Salmones Camanchaca S.A. took place on February 2, 2018, and in accordance with the debt scheduling agreement, the cross guarantees granted by the parent company and its other subsidiaries were lifted, leaving only the assets of Salmones Camanchaca S.A. and subsidiaries pledged in guarantee, as follows.

- i. Mortgage on six plots including everything built on them, four in Tome, one in Puerto Varas and one in Calbuco.
- ii. One mortgage on fishing vessels and four on naval crafts owned by Salmones Camanchaca.

## iii. Pledge

- a. Non-possessory pledge over the salmon processing plant in Tome, Calbuco and the Fish Farm in Petrohue.
- b. Salmones Camanchaca S.A. and subsidiary mortgaged to the Banks all the aquaculture concessions that it owns for salmon and trout.

#### b) Direct guarantees

Debtor				Book value
Name	Relationship	Guarantee	Property	ThUS\$
Salmones Camanchaca S.A.	Commercial	Property mortgage	Tome real estate	4,473
Salmones Camanchaca S.A.	Commercial	Property mortgage	Puerto Varas real estate	2,215
Salmones Camanchaca S.A.	Commercial	Property mortgage	Calbuco real estate	214
Salmones Camanchaca S.A.	Commercial	Property mortgage	Salmon vessels	1,665
Salmones Camanchaca S.A.	Commercial	Pledge	Machinery and equipment	10,737
Salmones Camanchaca S.A.	Commercial	Pledge	Buildings and construction	13,511

#### d) Contingencies

The Company regularly evaluates the likelihood of loss on its litigation and contingencies, in accordance with estimates provided by its legal advisers. Detailed information relating to these processes is available, provided it does not compromise the Company's defense. Salmones Camanchaca S.A. has litigation or administrative proceedings before the Courts of Justice or administrative bodies at the reporting date. Therefore, it had created the following provisions as of June 30, 2018.

Proceedings	Number of cases	Accounting provision ThUS\$
Civil	3	23
Administrative	1	4
Total	4	27

#### **NOTE 31 - SANCTIONS**

The Company, its Directors and Managers have not been subject to sanctions of any kind by the FMC (formerly the Superintendent of Securities and Insurance) or other administrative authorities as of the date these financial statements were issued.

#### **NOTE 32 - ENVIRONMENT**

Salmones Camanchaca S.A. continuously renews its commitment to the environment, by implementing new processes and technologies at its production plants. This has enabled it to achieve a sustainable business, and to further cultivate species in an efficient manner, while minimizing its impact on the environment.

The Company invested in the following environmental mitigation projects during the period January 1 to June 30, 2018.

	6/30/2018
	Investment
Project	ThUS\$
Waste management	282
Environmental services	314
Total	596

The Company invested in the following projects associated with environmental mitigation during the period January 1 to June 30, 2017.

	6/30/2017
	Investment
Project	ThUS\$
Waste management	262
Environmental services	59
Total	321

The Company is committed to complying with all environmental regulations. In particular it will continue to actively participate in discussions regarding projects that involve amendments and improvements to environmental and health regulations, to ensure that these can be implemented from a technical, financial, social and environmental perspective. It is dedicated to supporting the best proposal for the environment and developing the industry.

#### **NOTE 33 - SUBSEQUENT EVENTS**

Between the reporting date and the date these financial statements were issued, Management was not aware of any other subsequent events that could significantly impact their interpretation.

## **NOTE 34 - OTHER INFORMATION**

The number of employees by category at the reporting date is as follows.

Laborers	Professionals and Technicians	Senior Executives	Total 6/30/2018
929	267	13	1,209

Laborers	Professionals and Technicians	Senior Executives	Total 6/30/2017
733	269	14	1,016

# NOTE ${f 35}$ - BIOLOGICAL ASSETS BASED ON BIOMASS VALUATIONS ACCORDING TO NORWEGIAN REGULATIONS

The Company began trading securities that represent the Company's shares on the Oslo Stock Exchange during 2018. This situation required a study that compared the fair valuation model for biological assets used in Chile, with the industry model used in Norway. The purpose being to prepare and provide public financial information in Norway that is comparable with the information provided by companies that trade their shares on the Oslo Stock Exchange.

The Norwegian Financial Supervisory Authority has carried out research to assess the comparability of models used to measure biomass fair value for biological assets in the salmon industry. Since 2015 it has encouraged the industry to develop a common valuation model, in order to increase the comparability of financial information prepared by companies in this industry. The Financial Supervision Authority has encouraged the industry to change to a cash flow model (net present value model) to calculate the fair value of biological assets. Therefore, companies in the salmon industry evaluated this proposal in Fall 2016, and agreed to migrate to the proposed model. By the end of 2016 they had agreed the principal elements of the new valuation model.

The Company has developed a valuation model that incorporates the recommendations issued by the Norwegian Financial Supervisory Authority, in order to comply with its proposed guidelines.

The valuation model contains the following points.

- a) Biological assets are governed by IAS 41 "Agriculture". The principal standard is that biological assets should be measured at fair value less selling costs, unless fair value cannot be measured reliably. Fair value measurement is determined by IFRS 13. "Fair value" refers to the price that would have been achieved by selling the asset in an orderly transaction between market participants on the measurement date at prevailing market conditions.
- b) For eggs, fry and smolts, historical cost is considered a reasonable approach to estimating fair value, as there is little biological transformation at these stages (IAS 41.24). As smolts are transferred to the sea when their weight is still relatively low. Furthermore, this group represents a limited proportion of the Group's biological assets by both volume and value.
- c) Breeding stock are also valued at cost
- d) The net present value of cash flow model is used. In a hypothetical market with perfect competition, the maximum that a hypothetical live fish buyer would be willing to pay is the net present value of estimated future benefits from selling fish when it is ready to be harvested. The estimated future benefit is cash flow receipts, after taking into account all price adjustments and harvesting costs incurred at the end of the productive cycle.

In accordance to the principle of greater and better use, the Company believes that fish have an optimal harvesting weight when their live weight is equal to or greater than 4 kg. Fair value has been determined for all fish that have a weight equal to or greater than 1 Kg at the reporting date, in accordance with recommendations issued by the Financial Supervisory Authority to calculate the fair value of biological assets Fish that are under this weight are valued at historical cost. The same criteria is used for breeding stock. Fish valued at historical cost are subject to quarterly impairment testing.

Estimated cash flow receipts are based on the estimated biomass multiplied by the estimated price. The costs required to bring small fish to their harvest weight are estimated. Cash flow is discounted on a monthly basis using an estimated discount rate of 0.8% per month.

- e) The estimated biomass (volume) is based on the actual number of fish in the sea at the reporting date, adjusted to cover projected mortality through to harvest, multiplied by their estimated weight at harvest. The unit of measure is individual fish. The live weight of fish in the sea is converted to gutted weight, as this is the unit of measure used for sales prices.
- f) The price is based on future prices.
- g) The costs associated with abnormal mortality are recognized immediately in the statement of net income and are classified under "Other expenses by function". Normal mortality during the production process is treated as part of production costs. Whether mortality is considered normal or abnormal requires an evaluation using mortality criteria. The Group uses a common indicator and threshold for all cultivation units. If local mortality during one month due to a single event exceeds 2% of fish numbers at that locality, this is an indication of abnormal mortality. This is followed by a detailed evaluation to establish whether this was abnormal mortality. These mortality evaluations examine the cause and the size of the fish.
- h) Changes in the estimated fair value of biological assets, in accordance with IAS 41, are recognized in the statement of net income under "Gain (loss) on fair value of biological assets". It may potentially comprise two components; (1) Changes in the fair value of inventories of fish in the sea, (2) Estimated impairment of fish valued at cost at the end of the reporting period.
- i) Cash flow receipts are generated by product sales. The analysis is simplified by assigning all the remaining costs to the same period as revenue, to leave only one cash flow by locality. Cash receipts are assigned to the month when the harvest is expected to take place. All cash flows at all the the Group's marine fish farms will be distributed throughout the period it takes to grow fish at sea at the reporting date. Estimated future cash flows are discounted on a monthly basis.

Salmon farming is not a market with free competition and no entry barriers. Due to limited access to salmon farming concessions, these licenses currently have a very high value. If a hypothetical live fish buyer should wish to take control and continue farming fish, he would need a license, a site and other obligatory production permits. It must be assumed that this would be possible within a hypothetical market for buying and selling live fish. Such a mortgage buyer would claim a significant discount in order to assign an appropriate proportion of profitability to cover the cost of the buyer's own licenses or the rental cost of leased aquaculture concessions.

This model described has the following effects on these financial statements for the period ended June 30, 2018.

- a) An increase in net income for the period of US\$23,405, net of deferred tax effects.
- b) An increase in "Gain (loss) on fair value of biological assets" within the statement of net income by function of ThUS\$32,062.
- c) An increase in biological assets within current assets of ThUS\$32,062, and an increase in deferred tax liabilities of ThUS\$8,657and equity of ThUS\$23,405.

The interim consolidated statements of financial position and the interim consolidated statements of net income by function including these effects are as follows.

# SALMONES CAMANCHACA S.A. AND SUBSIDIARY INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS OF JUNE 30, 2018 (UNAUDITED)

Assets	Note	As of June 30, 2018 ThUS\$
Current assets		
Cash and cash equivalents	7	16,261
Other financial assets, current		29
Other non-financial assets, current	12	5,433
Trade and other receivables, current	8	17,825
Related party receivables, current	9	25,435
Inventories	10	29,071
Biological assets, current	11-35	143,494
Current tax assets	14	2,236
Total current assets		239,784
Non-current assets		
Other financial assets, non-current		27
Other non-financial assets, non-current		112
Rights receivable, non-current		5,434
Equity method investments		4,697
Intangible assets other than goodwill	12	7,083
Property, plant and equipment	14	85,720
Biological assets, non-current	13	20,253
Long-term deferred taxes	15	382
Total non-current assets		123,708
Total assets		363,492

# SALMONES CAMANCHACA S.A. AND SUBSIDIARY INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS OF JUNE 30, 2018 (UNAUDITED)

Liabilities	Note	As of June 30, 2018 ThUS\$
Current liabilities		
Other financial liabilities, current	18	390
Trade and other payables, current	19	57,776
Related party payables, current	9	2,733
Current tax liabilities	17	9,252
Employee benefit provisions, current	20	848
Total current liabilities		70,999
Non-current liabilities		
Other financial liabilities, non-current	18	80,000
Trade and other payables, non-current		43
Related party payables, non-current	9	290
Deferred tax liabilities	17-35	21,140
Employee benefit provisions, non-current	20	150
Total non-current liabilities		101,623
Equity		
Share capital	21	91,786
Share premium	21	27,539
Retained earnings	21	48,177
Other reserves	21	23,368
Total equity		190,870
Total equity and liabilities		363,492

# SALMONES CAMANCHACA S.A. AND SUBSIDIARY INTERIM CONSOLIDATED STATEMENTS OF NET INCOME BY FUNCTION FOR THE SIX MONTHS ENDED JUNE 30, 2018 (UNAUDITED)

	Note	For the six months ended June 30, 2018
		ThUS\$
Operating revenue	23	155,653
Cost of sales	10	-115,397
Gross profit before fair value		40,256
Gain (loss) on fair value of biological assets	11	78,422
Fair value adjustment to biological assets harvested and sold	11	-46,864
Gross profit		71,814
Administrative expenses	24	-6,467
Distribution costs	25	-4,551
Financial costs	26	-2,370
Share of net income (losses) of equity method associates		825
Exchange differences	27	-1747
Other gains (losses)	28	85
Financial income		48
Net income (loss) before tax		57,637
Income tax benefit (expense)	17	-15,393
Net income (loss) from continuing operations		42,244
Net income (loss) from discontinued operations		
Net income (loss) for the period		42,244
Net Income (loss) attributable to:		
Net income (loss) attributable to owners of the parent company		42,244
Net income (loss) for the period		42,244
Earnings (loss) per share		
Basic earnings (loss) per share (US\$/share)	22	0.6401
Discontinued operations (US\$/share)		
Basic earnings (loss) per share		0.6401