

Salmones Camanchaca estimates harvest recovery for this year

- *The Company improved its harvests projections of Atlantic salmon for 2019 from 52,000 tons WFE announced last May, to 55,000 tons WFE approximately.*
- *The Company estimates that the unfavorable condition that affected biomass in the summer - which resulted in higher harvest cost in the second quarter, but that only represent 13% of the Atlantic production for the full year - should not be present in the second half of 2019.*

Santiago, Thursday, August 22, 2019.- Salmones Camanchaca S.A. published today its financial statements for the second quarter of the year and reported a recovery in harvest estimates for 2019. After observing good conditions of biomass growth in recent months, the Company adjusted its estimates to the original 55,000 tons WFE estimated at the beginning of the year, from the 52,000 tons WFE announced last May.

"The good conditions of growth and conversion that biomass has had at sea allow us to be optimistic and correct upward our harvest projections for this year", said Ricardo García, vice chairman of Salmones Camanchaca, who added that "this way, the conditions should mitigate the effects of low oxygen and algae that we report at the end of the first quarter".

"The Company estimates that these unfavorable factors present until April, added to a small production scale, and harvests of sites stocked at low density, negatively affected, as expected, harvest and process costs. These causes are not present in the harvests of the second half, which concentrates about 70% of the harvests of the full year 2019", commented Ricardo García.

In this second quarter, which explains only 13% of the estimated harvests for the year, salmon harvests were slightly greater than 7,100 tons WFE, 35.9% lower than the same period of 2018. The volume harvested in the first half was 16.4% lower compared to the same period of the previous year.

Consistent with the lower volumes harvested and sold between January and June 2019, revenues from Company-farmed salmon were 11.9% lower compared to the same period in 2018, with sales prices that remained stable.

As a result of the smaller scale and cost situation, EBITDA in the first half reached US\$ 21.5 million, 38% lower than the same period of 2018. Net profit reached US\$ 11.2 million, 41% lower than the US\$ 18.8 million recorded between January and June 2018.

Regarding the news of greater sea lice levels, Salmones Camanchaca reported that although there has been an increase compared to 2018, it has not been necessary to harvest earlier compared to the plan and the fish show good feed conversion ratios. Currently, the Company maintains four sites with greater sea lice levels, out of nineteen operating, and the Company is implementing additional measures to control this parasite, including this year 2019 the use of non-pharmacological treatments.