

## Trading Update Q3 2022

Consolidated harvest volumes in Q3 2022 for Salmones Camanchaca were 14,326 MT:

- Atlantic 14,326 MT with average weights of 5.22 kg.
- Coho: no harvests in Q3.

The total accumulated harvest for 2022 were 35,544 MT:

- 34,881 MT of Atlantic with an average weight of 4.83 kg.
- 663 MT of Coho with an average weight of 4.9 kg.

Atlantic harvest estimate for 2022 is maintained at 45,000 - 47,000 MT and for Coho's 2022 season at 6,000 -7,000 MT.

All harvest volumes are provided in whole fish equivalent (WFE)

The full Q3 2022 report will be released on 16 November 2022.

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## **About Salmones Camanchaca**

Salmones Camanchaca S.A. is a vertically integrated salmon producer engaged in breeding, egg production, recirculating hatcheries for Atlantic salmon and pass-through or lake hatcheries for Pacific salmon (Coho) salmon and Trout, fish farming sites in estuary, fjord and oceanic waters used mainly for Atlantic salmon, primary and secondary processing, and marketing and sales of Atlantic and Coho salmon through five sales offices in its main markets.

The production target for both 2022 and 2023 is in the range of 50-55,000 MT WFE. The total production capacity for both Atlantic and Coho salmon is 65-70,000 MT WFE. The Company participates in trout farming through a one third share of a joint venture, which uses Salmones Camanchaca farming sites in coastal-estuarine waters, and currently plans to harvest an average of 9,000 MT WFE per year until 2028.

Salmones Camanchaca has 1,900 employees on average, 60% of whom work in its secondary processing and value-added plant. Markets for Atlantic salmon are led by the USA, Mexico and Japan, with approximately 30% of sales going to emerging markets in a variety of fresh and frozen formats.